

THE GRAND NATIONAL



# THE WELSH



## THE EUROPEAN COLLECTION

## Your chance to pen a prize essay on Europe

DOES Europe matter? If you can give a challenging answer, you could win the Ecu15,000 could win the Ecu15,000 Europe Prize essay competition. Organised by the independent Brussels think-tank the Philip Morris Institute, in co-operation with The European, the prize European to express their views on the future of the continent. Darren Trigionoplos, who co-

hoping to get a variety of views and opinions on Europe and its place in the world, particularly in relation to existing and rising powers such as the United States, Asta and a resurgent Russia. The institute set up the competition in 1995 to gauge public opinion on the important issues facing Europe as it approaches the millennium. The first prize was

awarded last November for an essay on the theme "What Europe for the New Millennium?"
Fifteen per cent of entries. Fifteen per cent of entries. Fifteen per cent of entries. Fifteen per cent of countries. This year's theme is consistent of the countries. This year's theme is a fifteen per cent per ce

that this year it would take a more outward-looking theme and ask for people's thoughts and concerns shout Europe's place in the year.

It is not been also also the competition you must submit a 300-word synopsis of your pro-posed easay in English. French, Synopses must be received by the institute by 16 May.

A jury composed of senior jour-nalists will select the best syn-malists will select the best syn-

FACES OF A SUICIDE BOMBER AGED 20

opses and invite their authors to produce a full-ength article of up to 2,000 words, written in any of the EU's official languages.

The essays will then go before he jury which will award three prizes at the end of this year: a top prize of Ecu15,000, and two runners-up prizes of Ecu4,000. A further prize of Ecu4,000. A further prize of Ecu4,000 and so be made for the best submission from a young

## Major turns up the heat on Labour

### BRITISH ELECTION

Victor Smart

readed out its advances tools and the complex complex countries of the country of the countries of the count

# EU draws up

Middle East conduct code

S United Scates Prespared to Isanch a
land dich attempt to
land the alternative
pared to Isanch a
land dich attempt to
process, hopes give that the
green to be a land to be
process, hopes give that the
first the process of the land to be
for the land to be
f

than impose its decisions, and would require Yasser Arafat, the authority's presi-dent, to renounce the use or threat of violence as a diplo-matic weapon.

telephone contact with Arafat. It was reported from Israel that Clinton planned to pro-pose to both sides accelera-ing negotiations on a perma-nent peace agreement. This entailed setting a specific deadline, and conducting the last, decisive phase in a Camp David setting under American auspices.

would halt the construction of Jewish settlements at Har Homa in Arab East Jerusalem – a move that has prompted days of violence – US Middle East negotiator Dennis Ross delivered what

EUROPEAN PRICES

Diplomatic Editor Eric Silver JERUSALEM

aides described as a "gloomy" assessment of the prosperts "gloomy" assessment of the prospects.

An additional problem for the administration, the most pro-Israeli ever, is that it is seen by Palestinians and the Arab world as siding with the Israelis over the peace

Despite the fact that Despite the Despite the United Nations last month. There is little month of the state of the United Nations last that Despite the United Nations last bash administration did despite the United Nations last that Despite the Despite that Despite the Despite the United Nations last last present and the Despite that Despite the Despite that Despite the Des

"The European role is complementary to that of the US," Moratinos told The European in his new, 15th-floor office next to the Tel Aviv diamond exchange. The Americans have the power, the Europeans have the influence.

"Europe bax a lot of expe-

the influence.

Through has a lot of expenience of the control of

HELMUT Kohl is expected to declare that he will stand again for the Chancellorship in next year's general efect with the control of the contr

Belarus pact hits

BERLIN

reform talks with the opposition Social Democrats. Rumours that Kohl could hand power to his deputly Christian Democrat (CDU) parliamentary leader Wolfgang Schadble, are rife in Bonn, prompting speculation about German commitment to EMU. Christian Democrats believe the rumours have

Kohl's aim to run again boosts drive for euro

damaged the party. Opinion polls put the SPD and Greens ahead of the ruling coalition for the first time since the 1994 election. Kohl's liberal Free Democrat (FDP) coalition partners are also said to be unhappy with FDP Economics Minister Gunter Rexrodt. Party leader Wolfgang Gerhardt is tipped to succeed him.

# Police unite to

trouble Miranda Anichkina MOSCOW Askold Krushelnycky

Askold Krushelnycky

BUSSIAN liberals seemed no
over their hardine nationalist and communist upped
ist and communist upped
ist and communist upped
ist and communist upped
ist and neighbouring
the seem of the seem of the seem of the
Russia and neighbouring
the seem of the seem of the seem of the
Russia and neighbouring
the seem of the seem of the seem of the
russian between Russia and
the seem of the seem of the
seem of the seem of the
seem of the seem of the
seem of the seem of the
seem of the seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of the
seem of t

GIORGIO ARMANI

# stop wetbacks

SPANISH police are facing a record-breaking wave of "wetback" north African immigrants risking their lives to cross the perilous Strait of Gibraltar. In an attempt to break the mafias which have taken control of the trade in illegal immiorants, they are carry-

which the immigrants are forced to travel. The lacerated corpses of nine Moroccars, an Algerian and a Lebanese were discovered among the piles of broken perfume bottles that police found after the lorry driven by a Spaniard swerved off the motorway

Strain of Glarbair.

In an attempt to break the Strain of Glarbair.

In an attempt to break the Chip was the Chip was a strain of Clarbair.

In an attempt to break the Chip was a strain of Clarbair.

In an attempt to break the Chip was a strain of Clarbair.

In an attempt to break the Chip was a strain of Clarbair.

In an attempt to break the Chip was a strain of Clarbair.

In a strain of Clarbair was a strain of Clarbair was a consequent of the Clarbair was a strain of Clarbair was a strain

seeking the person behind the personality WEEKDAYS AT 20.30 CET





Join Tim Sebastian in the powerful new talk show

READ US ON THE INTERNET http://www.the-european.com

## **NEWS**

## EUROPE A LA CARTE

### NEWS & FEATURES

- NEWS: How African migrants cross 2,500km and risk their lives in the Strait of Gibraltar trying to break in to 'Fortress Europe'
- NEWS: IRA puts violence back on the British election agenda ... plain talking on the Union ... Spanlard caught in the loop of lost identity
- NEWS: Bonn slams door on Ankara's Union ambitions ... Russia's tax police go collecting armed with Kalashnikovs and tear gas
- SEVEN DAYS: Spain mourns rail crash victims ... Turkey's schools under threat ... Belgian steel strikers ... Bulgarian price rises
- FEATURES: Albania's contenders for the presidency await their opportunity as Sali Berisha clings stubbornly to power in Tirana
- FEATURES: Romanians hurrying down the road to democracy find the going tough ... Germany cracks down on recycling outlaws
- COMMENT: Open-skies policies will boost competition among airlines to the benefit of EU travellers ... Ustinov ... Your Letters
- ANALYSIS: Robin Cook offers Labour's vision for Europe ... plus Millar in Germany PORTRAIT: Why people everywhere are ready to ride the dream of Britain's Grand National steeplechase ... plus Ronald Pay

### SPORT

- CYCLING: Johan Museeuw, the streetwise hero of Flanders ... Panis and Prost mount French F1 challenge ... plus Aintree favourites
- FOOTBALL: Europe's player of the year waits in Germany as Italy goes for the treb ... Dutch high-tech thugs put police on ale
- RUGBY UNION: French clubs threaten scupper European Cup ... Sarajevo hosts Bosnia's first football World Cup match

### BUSINESS & ECONOMICS

- NEWS: Belgians count the cost of a call. Banca di Roma on track after profits surge cloud on horizon for weather forecasters
  - REVIEW: Bankers clarify what is and what is not flexible in the EMU convergence criteria ... manufacturers agree digital video standards
- SOUTH KOREA: Why the economic miracle of the 'next Japan' is running into trouble after corporate bankruptcies and scandals
- COMMENT: Markets are bound to be twitchy in the run-up to EMU ... but is it all worth it? 20
- FOCUS: Skier Michel Bon struggles uphill to make France Telecom an international winner
- INVESTMENT: US pension fund rides to shareholders' rescue ... Saleroom pottery
- INDEUR: Plunging prices on Wall Street pull down Europe's markets after massive selling
- 24-25
- CYPRUS SPECIAL: The prospect of joining the EU is forging new will on the divided island
- SUMMER SCHOOLS: Improving mind, body and soul while the learning is easy
- LIFESTYLE: The tiny but tall Daihatsu Move raises the roof in Rome ... Travel Update 30
- PROPERTY: Lisbon puts faith in the Expo effect ... Algarve ecology gets green light
- CAREERS: Plan to monitor the growing number of MBAs ... Courses ... Moves
- PORTRAIT: Neil Kinnock, the commissioner with a Welsh passion for European integration

## Eürüpean

Editor in Chief: CHARLES GARSIDE Managing Editor: HERBERT PEARSON Executive Editor: FERGUS LINANE MagAZine Editor: ANDREW HARVEY

Bus Le Corrège 27, B-1040, Brussels
Tel: +32 2 732 5250 Fax: +32 2 735 9668

Tel: +33 1 53 83 98 00 Fax: +33 1 45 62 98 34

GERMANT

Savigny Platz, 6, 10623, Berlin 12

Tel: +49 30 312 5305

Tel: +49 30 312 5305 RESSA - Ress Akademika Korobywa, Dom 4, Korpus 2, KV 34, Moscow 129515
Tel: 4,7095,986,9504 Fav: 4,7095,716,6000

INTERNATIONAL ADVERTISING SALES London: +44 (0)171-418 7870 and +44 (0)171-418 7872 Fax: +44 (0)171-713 1835 Paris: International Advertising Sales: +33 1 53 83 98 09 Fax: +33 1 45 62 98 34

| INTERNATIONAL SIRSCRIPTION SALES | For Inquiries: Tel: +44 (0) 1708 340143 (24kry) Fax: +44 (0) 184 Fax; +44 (24kry) Fax: +44 (

Denmark - importer and distributur: nn Distribution Denmark AgS, PO Box 1900, 1022 Copenhagen K, De Basic annual subscription rule 152 - 1150 I'll ENTSPHAID is a segmentous summana as one mata-pount (ISSE God 480) is pubbled meekly for 3150 per year by The Europea key's Im Rel. Lendon WCTK 80E; England and distributed by Speedimper USA, is postage paid at Long Island City, NY, and additional eliter. Protessors: Send to: The European, ob-Speedimper USA Inc., SS-26-80h Are. LLC, NY, 1110-

## Renault action prompts law review

THE Dutch European Union presidency is to host a meeting of trade union a meeting of trade union accommendation of the commendation of the commendation of the commendation of the commendation of the Renault factory in Viveoreda Beggum, with a Wiveoreda Beggum, with a commendation of the Renault factory in the Renault factory in the Indian Course of the I

We have to stop these go companies from failing of companies from failing tives, said a butch ministry spokesman. We want to impose tougher penals shop around Europe shutting factories because they believe they can produce believe they can produce show the state of the state of

be counterbalanced by a greater respect for social needs. As we approach the Amsterdam summit, we

AS We approach the Amsterdam summit, we need to press for greater guarantees for a Europe that cares for its workers. The Elegian trade unions on 3 April at coordilation meeting that attempted to reach an agreement on closure plans. The unions views are unchanged. "Our position is the one we bore."

said successions and successions and succession and

The dispute arose after the two sides were unable

mules' Saskia Sissons

No more

'metal

THE cavalry was the first to go. Then a few years back the Swiss army discharged its flock of 30,000 carrier pigeons. Now the fittest and fastest of them all, Switz-erland's elite bicycle troops, may be overtaken by the march of progress.

ertands sint bisyde roogs, and you way be overtaken by the may be overtaken by the For more than a century that the control of hour. It outpaces lorries and tanks over mountainous ter-ritory and is capable of cov-ering far larger distances than the infantry. Hans Peter Rohr of the

Hans Peter Rohr of the army equipment division no323 says the bikes, cost-ing SF9.250; (5S.250), are the world's toughest: They can carry guns, bazookas and anti-tank weapons. Members of the 4,000-strong, all-male corps volun-teer to serve in the units. Rohr insists that the bicycle troopers will survive a pro-gramme of cuts which has streaght.

## Italy's task force told to steer clear of Vlora

Priodi fiew to Albania on a surprise visit to talk about the military misabout the military misAlbania later this months in the military misAlbania later this months in the military misdised after more than 80 Albanians drowned in a 
collision with an Italian naval vessel trying to prewent their reaching Italy. Some of the 34 survivors accused the Italian

navai officials deny resp-onsibility for the tragedy and say that the Albanian captain cut across the ptain cut across the urship to avoid its calls stop. They have begun investigation and omised to raise the iken boat.

The southern port of lora, one of the main viora, one of the main objectives to be secured by any multinational force, was home to many of those who drowned. Its people are certain to resent any Italian and Michele Puccioni

military presence in the

military presence in the sorom.

Spiros Greko, who load to a sorom of the sorom of

communists in the Italian parliament, is against sending troops to Albania unless the government calls for the resignation of Albanian President Sali Berisha.

iall Berisha.

Military experts from ountries due to particisate in the multinational orce met in Rome to work out details. work out details.

Italy, worried by a flood of 13,000 refugees since upheavals began in Albania and concerned at the prospect of more if conditions worsen, will lead the force, aimed at

conditions worsen, will lead the force aimed at lead the force aimed at lead the force aimed at Durres and Vlora, and Tirnan airport. Italy is expected to provide 2,000 to 1,000. Greece 700, Turkey 500. Spain South 1,000. Greece 700, Much of Albania has been reduced to anarchy with heavily armed with leavily armed criminals controlling large washes of territory in the south of the country. It is south of the country armed rebellion was triggered after hundreds of the country of the

# The mayor smells great

"pyramid" financial medical supplies has led to the need for a multinathe government of right-wing President Berisha and called for his resignation in demonstrations. Power conflest: page 8

# s has led a multina-yotect the stribution at th

## Trade in human organs banned

TWENTY European countries are to sign an agreement that will fast be lintered to the sign of the sign

the ethics of blomedical research, which believes the convention does not go far enough in controlling experiments on human beings, has said it will not sign, but does not count out joining the convention at a later date. Britain, which is in the middle of an election to make the convention at a later date. Britain, which is in the middle of an election to make the convention agreed the convention gives precedence to the human being over the interests of

precedence to the human being over the interests of science," said Daniel Tarschys, secretary general of the Council of Europe. "The possibility is already envisaged that we will be able to control the evolution of our species," he added.

MADRID

MADRID

Cantionate with neubclaims it is essential, especially with regard to genetica, to observe the principle carried with regard to genetica, to observe the principle of the control of the control

tries. Inose states which sign will also be expected to come to a series of agree-ments to regulate cloning and other aspects of modern biomedical research as they

biomedical research as they are developed.

Tarschys said that he hoped the agreement would eventually be taken on by all 40 members of the Council of Europe.

## United against Islamists

CLOSEE laston between Experiment and Algerian Register and Algerian Register and Algerian Register and Algerian Register and Register a and Egypt. Turkey shut out: page 5

RUSSIAN women are hoping that a quick dab of cologne will transform their alco-holic, layabout husbands into energetic, whizz-kid

scent of Russia's latest per-fume, labelled, rather plod-dingly, Mer (Mayor), but inspired by the dynamic Yuri Luzhkov, mayor of Moscow. The middle-aged, balding Luzhkov is not the typical male pin-up. The mayor's appeal lies in his tireless efforts to turn the once-drab eastern bloc capital into

efforts to turn the once-drab eastern bloc capital into a thriving metropolis. He has lit up the skyline,

Miranda Anichkina MOSCOW

MOSCOW

MOSCOW

Both Tench a peak in September

But Bundan Insubsoute an experiment

But Bundan Insubsoute and the september

But Bundan Insubsoute and the september and the second and the second and the second of the second and the second of the second and the

## Anti-fascist mood grows

AFTER the successful anti-Front National railles in Strasbourg, leaders of the movement are claiming the birth of a new anti-faccist birth of a new anti-faccist ook part in a march over the Easter weekend against the FN party conference in the town. Strasbourg Mayor tried unsuccessfully to ban the event, supported the demonstrations.

Anne-Elisabeth Moutet PARIS

Le Pen was re-elected un-oppposed. Bruno Mégret, whose FN wife is now mayor of Vitrolles, near Marseille, remains his right-hand man. Organisers of the demon-stration claimed to be con-solidating the "citizens' movements" that first emer-and wings the protected ted unsuccessumy to oan movements. Dat mist canertenonstrations. movements that mist canerged during the protests against the recent controparty leader Jean-Marie movements. The FN has unfortunately been providing the sharp political divide that is miss-ing from France's traditional political life," said political writer Bernard Spitz. "Its leaders certainly say what they think, whereas

## Belarus pact scaled down

and plans for political and economic co-operation. The scaled-down version, according to Yeltsin, gave citizens of the two countries freedom of movement and rights of residency, property ownership and participation in local elections in Belarus and Russia. But he said it did not involve single

Cortinued from page 1
retray under for regular for the continuation. Ye hain and Prime Minister
trays with a first of the continuation of the cont

### 1997 PHILIP MORRIS INSTITUTE EUROPE PRIZE ENTRY FORM

Where you leaned about the Prize (please specify publication) I agree to abide by the rules of the 1997 Philip Morris Institut the submitted work fulfills the conditions of entry Please send this entry form to: The Philip Morris Institute for Public Policy Research asbl., 6 rue des Parrotes, B-1000 Brussels, Belgrum to be eligible, submissions must be received by 16 may 1997

THE EUROPEAN WORLD PRICES Abstrals Abst









Dirh 35 Singapore Rials 1.700 South Africa

## Lure of prosperity drives hopefuls into arms of unscrupulous agents and across the perilous Strait of Gibraltar

# Africans risk death for a new life





# IRA's return to violence haunts path to polling day

FRESH outbreak of Irish Republican Army terrorism followed by a tit-for-tat bombing attack by loyalist paramilitaries has raised tears that violence will cast a heavy shadow over Britain's general election campaign.

campaign.

That there is a connection between the latest outbreak of violence and the election cannot be doubted. At the

of violence and the election amont be doubted. At the ery least, the IRA wants to ignal its presence as the british go to the polisticary the patience of loyal control to the state of the patience of the pa in railway signal boxes at Wilmslow, Cheshire, north-ern England, causing rail

ern England, causing rail
Land Northern Ireland four
days later they shot and sericash wounded a policeman
observation of Forkhill. Then they left a
bomb close to the British
Down. The IRA showed it
still trained to kill when
ground IRA showing raine,
ground IRA showing raine,
ground IRA showing raine,
which like the IRA bomb
which like the IRA bomb
which like the IRA bomb
showing a large car bomb
which like the great doubt
so
according to a hardline
statement read out by
hooded IRA men at come
statement read out by
hooded IRA men at come
statement read out by

The letrorists are eager to show their presence as Britain casts its vote but they lack the will for a full-scale revival of conflict, writes lan Mather again in Northers behand it is an ember of full-regarding the property of the propert



election, has indicated that there would be a 'high pos-sibility' of a place for Sinn Fein at resumed multi-party alks on 3 June if the IRA immediately renewed its ceaseffre. This statement was hardly at variance with the British government's position. But it was seized on by Northern Irish risks

Adams described it as 'very encouraging', and said the election could provide 'a new opportunity for peace'. by it. The Neverend Ian Paisley, leader of the Democratic Unionist Party, said: 'If this is the policy of an incoming government them it's a disastrous policy.' John Taylor, deputy

leader of the Ulster Unionist Party, warned that the talks won't be multi-party talks because the Ulster unionists will not be there.' The prospect arises of Sinn Fein being present at the talks, and some or all of the unionists being absent. The long-awaited breakthrough seems a long way away.

# The unbearable heaviness of treaties

THE European Union is in danger of collapsing under the weight of its treaties – and the Dutch want to do something about it. Worried by the complex-ity of the language used in documents, the Dutch presi-dency – not content with its herculean task of getting the

ny of the language wondecoments, the Dutch persistence of the language wondecoments and persistence of the language wonders are to a language with the language wonders and the language wonders are to a language with the language wonders are wonders as well as the language wonders are wonders are wonders are wonders are wonders are wonders are wonders. The language wonders wonders are won



Paola Buonadonna in ROME wades through complex European Union papers and outlines the Dutch

scillers. A philosophical Merit I was not plat plais Swellsh down rolded. The last and plammillars that a rice ideo but I am not sure got a free trip to the Italian more accessible unless your The rotatice spill of the festivities. The original copies of pullular structure. The surface of the rold of the



# Young Europeans few days to stroll among the smighty volumes, assembled as source material for a sea source material for a sea source material for a few days and the sea source material for a few days and the sea source materials and few days and the sea of are in session



Till find Model European Britain Lakes Judge at Soure School in Burching Internal Lakes Judge at Soure School in Burching Internal Lakes Judge at Source School in Burching Internal Lakes Judge at Source School in Burching Internal Lakes Judge at Source School in Burching Internal Lakes Inte

## Identity hinges on a game of cards

NATIONALITY - the state or fact of being a citizen of a par-ticular nation - is something taken for granted by most peo-ple. That is, until it is taken

said.

Filomena Peet was born in 1966 to Dutch parents in Santa Cruz de Tenerife in the Canary Islands and grew up there. She was registered as a Spanish national in accordance with national in accordance with Spanish law at the age of 14. She lived and worked as a Spaniard for the next 16 years, holding a Spanish passport and driving licence. It was only when she tried to register her child that the

ACHONALITY — the state or commission of the circumstance. Here the state of the sta

Pennish the solvents are the stig-matised in the town where she lives on the island as a person sin patria - stateless. 'It's a small village, and I even encounter problems going to get my money out of the bank.'

Milana added: 'She lives in a house which is

Sandra Smith reports on the bureaucratic battle of Filomena Peet who has 'lost' her Spanish nationality

paid for by the authorities, and if she isn't Spanish she cannot continue to live there. She needs to show her ID card to begin a new contract at work next month, so she won't be able to work.



port or go on holiday either because she can't leave the county, through be dangerous, her passport if the authorities claim she is not Spanish.

"I cannot even get married to her because she doesn't have the right can't or everyone she is Spanish, but not to the authorities."

tive error occurred when Peet was first issued with the card.

I think the registering office was a second of the commerce of

dure contol take up to vow
"seem to be the control of the control

grant nationality when she already has it?" in the first plant in the first plant for a ceply from the ombudenam in Madrid, But as she points out, such a letter could take up to two months out. The Spanish authorities the plant plant

recognise that they are in the wrong.

They he said

"I believe that they'll have to re-open the case and decide officially. Filomena should not worry. It's a problem of the sys-tem. You cannot take away they are they are they are they are She can always have a Dutch passport.

Amnesty International agrees.

It does sound like a mix-up

She can always have a Dutten passport.

Annesty International agrees. "It does sound like a mix-up with her papers," said as polesman.

But as Peet points out, applying for a Dutch passport would entail giving up her rights to a distribution of the property of the passport with the paper of the passport of the passpo

As Bonn's envoy frustrates Ankara's Union ambitions, a delicate initiative is improving relations in the Aegean

# Germany shuts door to Europe on the Turks

IN THE unlikely surroundings of the VIP lounge in Rome's Function and the Theorem and Theo

that European foreign miles. The There are a second or the European Land the House and the House and

Cultural mistrust is deepening a political rift, reports Tony Paterson in BERLIN

expect EU membership "in the foreseeable future" - an attitude that has provoked an hysterical anti-German reaction in Turkey's mass-

ander obesidently whenever the second sea one of the most different and the most different and the most different and the second sea one of the most different and the second sec

should hang his head in

shame'

beginning of the year.
Misgivings about Ankara
were prompted by Turkish
Foreign Minister Tansu
Ciller's threat to boycott Foreign Minister 1 ainsu Ciller's threat to boycott Nato's plans for eastward expansion unless the EU considered its application. That was followed by the now-famous meeting of Christian Democrat European leaders in Brussels on 4 March at which Chancellor Helmut Kohl is said to have negrous and the constraint of the contraction of the

recall being told that Anatolia was part of Barapen and Carlon and



## Greece flirts with the old adversary

TURKEY's relations with the power centres of the European Union may have entered into free fall but because the power of t

Union.
The initial steps in this Sanness. General tassaul
Kennely, Tuttory older of
sanday, Tuttory older of
saccepted an invitation to
accepted an invitat

minister George rapau-dreou, said that they now expected more practical concessions in Cyprus and an end to territorial claims in the Aegean "as

Paul Anastasi on to peace offerings

oof of genuinely good

Europe," said Foreign Minister Theodoros

Natio and the EU have embarked on an intense embarked on an intense solve the Greek-Turkish disputes. They fear that the two countries might the two countries might the two countries might the two countries might which is scheduled to begin which is scheduled to begin which is scheduled to begin a few of the countries of the co

# Excluded from the Christian family

IT BEGAN with a gaffe that has left several Christian Democrat members of the European Parliament un-characteristically shy of

press interviews.
That was succeded by a diplomatically worded text, full of smooth phrases but ultimately reinforcing the same message. Neither we nor Turkey stand to gain by its incorporation into an its incorporation into an integrated European Union." The blunt comments of leading European centreright politicians at their 4 March summit in Brussels finally lifted the veil of ambiguity over Ankara's prosects of EU membershio.

finally lifted the veil of ambiguity over Ankara's pros-pects of EU membership, and a superior of EU membership, and arguments about Ankara's record of human rights' via administration, dishous democratic credentish and occupation place was my register. Propiles a Party veiling. Propiles and the European People's Party Wilfried Martens said it was "not of Christian Democrats Wim van Webership and Propiles and Propile

Gillian Sandford and Saskia Sissons

cultural, humanitarian and Christian values different to was an Islamic and not a drop of other, comments from Germany's Chancellor Helmut Rohl Joseph Foreign (Helmut Rohl Joseph Surguery) (Helmut Rohl Joseph Surguer



Clear message: Wim van Welzen, president of the European Union of Christian Democrats, emphasised that the EU's 'cultura

Welson and Martens were covered in detail by several the property of the prope

this holds out tourish both cycles. When a new crisis of control and one Europe this holds out tourish both cycles. Martines calls for a problem of Turkey's Heinity constructive relationship.

Abara, he says, should call see the Heinman. Turkey and their accession: The quality is not new. A saying destination of the says the

## Russian tax police go to work with AK-47 rifles reports Miranda Anichkina in MOSCOW

and the second of the second o

and pension arreas. It is also the irms with government contacts main reason the International Monetary Fund suspends monthly. The aim of the fax and the summer of the su

his face had been beaten beyond recognition. The recognition recognition are hardly irreproachable. Small deals with minor trades are considered with the recognition of the recognition

## swissair 7 world's most refreshing cirline.

## OUT OF AMERICA

UUT OF AMERICA

DENVES — the aid 

WASSINGTON Amy
Timothy McVeigh,
changed with much aid of Weigh,
changed with much for the Childhoma City bomb

McVeigh and for the Childhoma City bomb

McVeigh and for the Childhoma City bomb

McVeigh and and control of the Childhoma City bomb

McVeigh and and control of the Childhoma City bomb

McVeigh and and control of the Childhoma

McVeigh and and control of the American team

ber of the American team

control of the Childhoma

control of the Childhoma

consider the death penulty

as titled of US forces in

classification of the Childhoma

consider the death penulty

as qualifications. All office of the Childhoma

consider the death penulty

and overseet CS million years

of the Coll Wast McVeigh,

McMark McMark McCall

McMark McMark McMark McMark

McMark McMark McMark

McMark McMark McMark

McMark McMark McMark

McMark McMark McMark

McMark McMark McMark

McMark McMark McMark

McMark McMark McMark

McMark McMark

McMark McMark McMark

McMark McMark

McMark McMark

McMark McMark

McMark McMark

McMark McMark

McMark McMark

McMark McMark

McMark McMark

McMark McMark

McMark McMark

McMark McMark

McMark McMark

McMark McMark

McMark McMark

McMark McMark

McMark

consider the death penalty as punishment.
Prosecutors intend to show that after serving in the Gulf War McVeigh, 28, embraced a culture of hate, racism and anti-government extremism.
The defence will focus on allegations that results from an FBI laboratory were botched or altered to suit prosecutors.

SACRAMENTO: A Californian federal judge has delayed a controver-sial new immigration law because US immigration officials had violated their own rules by not allowing a 30-day waiting period between publication and implementational Sollivan

SAN DIEGO: A verdict of mass suicide is likely to be returned on the deaths of 39 members of the Heaven's Gate cult in Santa Fe, California.

between publication and implementation.
Judge Emmers Sullivan
Judge Emmers Sullivan
April, claiming that it did not conform with the law
approved by Congress.
April, claiming that it did not conform with the law
approved by Congress.
In response to an antiimmigrant backshah last
tough line on all forms of in
response to an antiimmigrant backshah last
tough line on all forms of
in response to an antiimmigrant backshah last
tough line on all forms of
in response to an antiimmigrant line on the conformation of
the conformation of the conformation of
the c Sheriff's Lieutenant Jerry Lipscomb said authorities have found no Sheriff's Liestenand and the control of the control

## Religious schools face closure

deformities, were discovered in the soil of a storage yard to the soil of the soil excavated to a depth of one metre in 1991 and stored in 300 steel drums. The drums and the soil of the soil o

21 die in

two train crashes

WO train crashes left
21 dead and more
than 100 liquired in the
jugget of eight hours.
The pace of eight hours.
The pace of eight hours,
the pace

were killed in the accident; which was bland on excessive appeed, State railway which was bland on excessive appeed, State railway to the state and the state railway and the state railway at 157km when it was travelling at 157km when the faster holidays, was travelling at 157km when the state railway at 157km when the state of t

agents' work, including one who slipped bombs into crates of Spanish oranges bound for England.

the Fernas Stfaenerkom company to build the 300-kilometre pipeline between the Iranian border and Erzurum, 700 kilometres esst of Ankara. The government last August signed a multi billion dollar agreement with the move angered the IS, which considers Iran a ter-rorist state.



# silences

protesters

President Services of the Serv

## Coalition in danger

crates of Spanish oranges
Another agent was given
the task by filter's Alowelr
app agency of obtaining
spanish of obtaining
from Spain's colonies in
from Spain's colonies
from Spain's colonies
and the spain spain
matter of killer fleases to
camp immates.
Matutes III: Foreign
not be able to work for at
least three weeks after suffiet will remain in hospital
for at least eight more days
on the Mediterramean kland
Mattees was spending an
Mattees was spending an NEW DELH: India's ruling coalition was close to collapse after one of its two parties staked a claim for independence, eliminating of the ten-month old government.

Prime Minister HD Deve.

Gowda was given a ten-day deadline by the president to prove his parliamentary majority. If he loses the confidence vote on 11 April

Manutes. Trice: The Look disconney frice: The Look disconney from 21.81 per cent at the end of Detober, but was down 4.10 per cent at the end of Detober, but was down 4.10 per control of the Look disconney frice: The number of unemployed, including fixed time properties of the Look disconney frice: The majority, if he loses the confidence vole on 11 Agril, he must resign, confidence vole on 11 Agril, he must resign, coldest party, had held supporting Deve Gowdar scribe left United Front appropriate Deve Gowdar scribe left United Front point opposition to the BIP, but held no Poposition to the BIP. The BIP now wishes to the left of the proposition of the property of the property

## President reined in ■ ISLAMABAD: The

ISLAMABAD. The Pasksdam prime minister has introduced constitutional pasksdam prime minister has introduced constitutional mendantes. Location His bill makes alterations. His bill makes alterations which was alteration military rule used by the late Mendantent, a relict of military rule used by the Mendantent as relict of military rule used by the Mendantes in eight years. Mendantes in eight years had to sacked by a former had the approvide president far tood Leghart Denazir Brustin Benazir Brustin Brust

'Dogs of war' probe

PORT MORESBY: A judicial inquiry has been opened into the contract for foreign mercenaries which led to protests in Papua New Guinea and brought the resignation of prime minister Sir Julius Chan. Chan and other officials were forced out by parliament and the military following the s parliament and the militar following the sacking of a military leader who refuse to co-operate with the mercenaries. The "dogs o war" were contracted to

ISIAMIC secondary schools are working in floor of close of the row over secondary in floor of the row over secondary in the row over the row over

## Prodi's mini budget under fire

TALKS to reform the welfare system are doomed unless the government rules out spending cuts, hard-left Communist Refoundation leader that it could cripple Fausto Bertinotti said.
His party's support is crucial to Prime Minister

THE EUROPEAN READER OFFER: EUROPEAN VIDEO VISITS

crucial to Prime Minister Romano Prodi's centre-left coalition in the lower house of parliament. The government, which last week unveiled a 15,500 billion lire (\$9,2bn) mini budget, is under fire

from industry and the opposition, who argue that it could cripple industry and raise unem-ployment. Businessmen and econ-

• • • MAG VELO BLCK

P&P" £

CYAN

Businessmen and econ-omists argue that Italy must make structural reforms to state expendi-ture to meet and keep to tough economic criteria for European monetary union in 1999.

Prodi said last week reform will be incorporated in the 1998 budget but admitted he does 'not have the backing of anyone ... it will be a hard and tough discussion'. and tough discussion' can be a seen and tough discussion's because they met his demands for no new taxes. But he said at the weekend he wanted the defence of the welfare state to be 'stated at the start'.

## War on football thugs

DITCH football authorities, politiciars and police met on DITCH football authorities, politiciars and police met on 2 April to discuss a national strategy to combait resurrent football associations officials. The interior, lightler and sports ministers met Dutch football association officials, mayors to draw up an action plan aimed at curbing the Earlier police had arrested around 100 supporters of first division culus ADO Dem vent a repeat of the organized battle between Ajax went a repeat of the organized battle between Ajax supporters last month which left one Ajax gang leader deads and the combain of the comba

confrontation on the Internet. Suspected Den Bosch ringleaders were arrested in dawn raids in which knives, baseball bats and ice picks were seized. Ten people were still in jail on 1 April suspected of belonging to a criminal organisation.

into cigarette sales THE booming illegal ciga-rette trade has forced Serbia's biggest tobacco 

Black market cuts

Serbia is biggest tobacco factory, Duvanska Industrija Nis (DIN), to close down for the next three weeks. Despite promises of clamp down on cigarette smuggling, little has been done and the black market 500 tonnes of cigarettes, barely 200 tonnes of it on the domestic market. With the domestic market. With stock it has been forced to halp productions.

large quantities that production.

DIN called on the Serbian government to intervene after the country's tobacco factories lost 700 million dinars

try's tobacco factories lost around 700 million dinars (\$126 million) last year because of reduced sales of their products, which are burdened by local taxes. Union anger: Bosnian leaders and international

AIRLINES from the 15 European Union nations, but Norway, lectand and Liechtenstein, can now run did domestic services in each other's countries. But carriers arranging from Educations arranging from the Countries of the Countri AGENDA Update on

where they will consider Dutch proposals aimed at producing a new EU treaty under the intergovernmental conference (IGC) reforms.

■ THE European Parliament reconvenes with a four-day session starting in Strasbourg on 7 April. Fisheries Commission

# POSTAGE & PACKING Please add: E0.75 (UK), E1.50 (Europe Incl. Eire), E2.50 (Rest of World Incl. Co. Import distins of disclination Credit card account number.

Whether you are working out the itinerary for your holiday or just watching for pleasure, these European Video Visits are packed with fascinating information about the sights and sounds, culture and local customs of each country. They are a perfect introduction to your holiday destination for only £12 each plus p&p

EUROPEAN VIDEO VISITS: ORDER FORM Complete this form in BLOCK CAPITALS and either post it to: The European Video Visits, ASM Ltd., Unit 6 Desborough, Northants NN14 25W, United Kingdom OR telephone +44 (0)1536 762860 OR fax your

Planning your holiday

could not be simpler

# people were killed and 40 pinged in a collision with a mineral region of the collision with a mineral region of the collision with a far and a far THE NETHERLANDS

left one Ajax gang leader dead.

The killing stirred nation-wide debate, with calls to tackle hardcore thugs such as Ajax's F-side and Fey-dead for the such as Ajax's F-side and F-s

# the Union

were due to meet in Nordwijk in the Netherlands on 4-5 April to examine revised designs for the coinage of the euro, the planned single European currency.

7 April: Fisheries Commissioner Emma Bonino will tell MEPs of plans to revamp the Commission's work to ensure food safety following the BSE alert.

# Eurofighter project in 'very grave danger'

EFENCE Minister Volker Rühe expects a decision by June at the latest on production of the European flighter aircraft known s the Eurofighter. The question will be settled between pril and June during the preparation d the 1998 budget, he said. He armed that if no decision is made by its summer, the project will be 'in ery great danger.

the euron on the back of society's weak ordinagers European unification.\* Generally incomplayment, Lifeotiates said. Finance Minister Theo Wingde derect Market Fibe Wingde derect Market Fibe Wingde derect Market Fibe Wingde and Fibe Special Consistence of the particular said from absolut active in uniform the special Consistence of the planted single currency with the special Consistence of the planted single currency with the properties of the particular and the particular and the properties of the particular and the parti

# in race attack

FAMILY of German urists were dragged from eir Mercedes car and saulted in what police said as a racial attack.

Four tenansiers, who had filter doors they come they c

cer to stop mode amount and call reterration fainton, has England. Shouting antiEngland Shouting and the Call of the Call of Carlo of Ca

## German family | French junior doctors stage sit-down protest |



## Drivers signal strikes

LORRY drivers have called another strike for 5 May

another strike for 5 May another strike for 5 May another strike for 5 May another strike for 5 May another strike for 5 May anangement over plants for early retirement, with a glittering sign that we will be strike the strike of the strike the strike the strike of the strike o

## Estonia culprits not named

nission investigating the inking of the ferry Estonia will not name the

The Estonia sank on 28
September 1994, en route
from Tallinn, Estonia, to
Stockholm, when stormy
seas tore off the bow
door and water poured
into the vehicle deck.

SWEDEN

The Commission is not been been saying: "We will remain silent on the issue of who may have installed the weak parts."

The Estonia sank on 28 poor maintenance, rather

## Around Europe

British pepers carried stoline to the refindance of the control of the control

According to the report of the Medical Conference of the Medical Confe

lousing a loops newspaper propert.

\*\*WARSAW Polshs men.

\*\*WARSAW Polsh men.

\*\*WARSAW Polsh

APRIL Fool's day brought out Europe's pranksters, with unbelievable tales finding their way into newspapers and on to airwayes across the continent.

outset of vodita from their victims.

Other Easter traditions live on in Poland. In the small southern village of Wieliczka, near Cracow, men dressed in beggar's rags and silk masks, bolding whips and rosary beads made of potatoes, ambush couples as they leave church and demand a coin from the man.

## Steel workers' blockade

Belgian steed firm Propes de
Clabecq blockaded a rathery

Elegian steed firm Propes de
Clabecq blockaded a rathery

Elegian steed firm Propes de
Clabecq blockaded a rathery

Elegian steed firm Propes de
Clabecq blockaded a rathery

Elegian steed firm Propes de
Clabecq blockaded a rathery

Elegian steed firm Steed firm Steed

Elegian steed firm Steed firm Steed

Elegian st

## Sarajevo flights take off after four years

AUSTRIAN Airlines resumed flights to Sarajevo after a four year break and became the first non-return to the Boosian capital. The service will operate on Mondays.

Austrian Airlines' Boosian Gried to the Sarajevo and burndays.

Tamedays and burndays.

The service will operate on Mondays.

The service will operate on Mondays.

The service will operate on Mondays.

The service will be control to the service will be profited by the service will be profited. Wilters and the service will be written and the ser

Austrian Airlines hopes to deliver air freight to Sarajevo. Fiery blast: An explosion and blaze swept through a munitions factory in the southern town of Tillmitsch, seriously injuring one person. The incident occurred at the Dynamit Nobel Graz plant, 140km south of Wieska. It was not clear what caused the explosion.

### PRESS WATCH

Le Monde
The Fe Monde and American defendence and the Companies of the Found Material
AMONG more monitoring movements the 1000 show and part of the Found Material
AMONG more monitoring movements the 1000 show and part of the Found Material
AMONG more monitoring movements the 1000 show and part of the Found Material
AMONG more monitoring movements the 1000 show and part of the Found Material
Both list in the day, will be and "hem" on the found that the found in the Found found in the

of an international army will have a stabilising effect. At the very least the army should be able to bring under control the violent abuses of the numerous armed gangs.

This is what is most needed in Albania at the moment. Re-establishing some kind of order is the lize step towards elections.

A military was easter follow.

# as wages soar III country, interior porerment raised prices of esterizity and stom heat costs in the loss-making esterizity and stom heat costs in the loss-making esterizity and stom heat age monthly wages are age monthly wages are the poverment approved a public employees. The government seproved public employees moved wayfuly to try to hay Regulary to to resign in the face of to resign in the face to to resign the face to resign the face

Fuel costs rise

incompetence.

Meanwhile, state-owned
Mineralbank, which had
been set up by the commutor and retailer Petr

## Love child and Mimi do battle

and the control of th

NEWS FROM AROUND THE WORLD EDITED BY CATHY SAVAGE

# Albania's political hopefuls must play the waiting game

**FEATURES** 

The most Fino himself has reject calls for the president go before the next gene is Socialist

chairman

So small, it will change your perspective.

The new government is transforming the former communist state into a western-style pluralist democracy



# All change as Romania sets reforms in motion

and membership of western





Forget those big mobile phones of the past. The Ericsson GF788 is so small it hides in your hand. Forget poor sound quality, here is a phone that lets you sound like you. Forget about having to keep your calls short, with this phone you can talk for hours. The Ericsson GF788 is easy to use, even though it is packed with features. And it comes in four discreet colours. It will change the way you look at mobile phones.

ERICSSON 🗐



# Recycling slobs face council fines



Gramoz Pashko

Married, two children

## Zef Brozi

Former Chief Justice of Albania





Neritan Ceka

Archaeologist, co-founder of th Chairman of DP and MP (1991) Leader of Forum for Democrac



Banned from standing for election

Fatos Nano

Prime minister (1991)

He joined the SP shortly before



Vinister of education (1990) Founder and chairman of Si Banned from standing for election eader of Forum for Democracy

Rexhep Mejdani

CVAN MAG VELO BLCK



## Eüropean

Flying the flag for open skies

Flying the flag for open skies

Flying the flag for open skies

THERE is no better illustration of Europe's commitment to dergulation and competition— and the benefits of those to the general batton and competition— and the benefits of those to the general particular of the commitment of the second of the commitment of the commitment

## Caught in the trap between loneliness and solitude

MIAT role does loveliness play beneficies. Solitude is someone for times necessary for reflection, or for times necessary for reflection, or for times necessary for reflection, or for times necessary for reflection of the second of the seco

understanding that sex was no part of the deal. They were tremendously nice to



## USTINOV AT LARGE 'One man declared that he

joined the Heaven's Gate sect because everyone was so nice'

he joined the sect, not because he believed the mumbo jumbo, but because everyone was so nice. This seems to me of enormous sig-nificance. Here is a man, perhaps somewhat simple-minded, but perfectly sane and lucid, who was inved into this strange community because of its gift of friendship.

somewhat simple minded, but perfectly some and local, allow hat her did not it may be a mean and local, allow as her did not it may be a mean and local, and use her did not did not first-field.

If similarly the similar is a similar some and the similar some an

washe, or the marching to the Herst Wessel song: The bamners high, the ranks now tighty wheelf-scape from insignificance, from the first of humil-sons to the house of the same of the to the first of the same of a personal voice in a chorus of the same of the same of a personal touchast localized or the same limited to the same of the same marchine of the same of the same to the same of the same of the same has the safe feather to the same schoolchildren at Dueblum, in Scoti-and, bord surrounded by photographs of the same of the same of the same and even found stability in the solitate, when the same of the same of the same and even found stability in the solitate, world, smitt that fail day when the floodgiers opened, sad the shorter persons when the same of the same presence was when the same of the same world, smitt that all day when the same presence was washed as we have save

SPACE

on his mad rampage, killing at random, a surrender to the panic of living if a strong hardware to the panic of living if a stough and realistic listenates. He is beautifully designed and, with luck, can survive all kinds of abases. The substituted to influence, it is more difficult by far to recuperate. The majority of people who have regard the various sects, such as the Solar Temple, with its prediction for such as the substitute of the solar temple, with its prediction for such as the substitute of the solar temple, with its prediction for such as the substitute of the solar temple, with its prediction for such as the substitute of the solar temple, with its prediction for such as the substitute of the

some of the most lumi-nous achievements of mankind; loneliness to some of the bleakest.



Sir Peter Ustinov's per ceptive 'Should youngsters be treated as children unti they come of age?' (issue 358) should be compulsor; reading for parents. Athena Vriza

Moral import

of the corrida

## LETTERS TO THE EDITOR

## Criminals who are tearing Albania apart

Waiting to join the EU gang's superior of the Eislans and Northern Studies I am particularly interested in contraria and the superior of the Eislans and Northern Studies I am particularly interested in contraria and the superior of the Eisland Studies I am particularly to see the European Union Studies I am particularly to see the European Union Studies I waited to see the European Union Studies I waited to see the European Contrarior Studies I waited the Community of the Spain and Portugal. And the Community of the Spain active behind the German India and the Spain and the

politicisms, why these post communists at a constitute of the communists at a constitute of the consti

and they committed in the committed of the controlled of the committed of the controlled of the committed of the controlled of the controlled of the committed of the controlled o

unclude non-democratic would benefit its members ally would benefit its members by giving them experiences by giving them experiences are consisted as a consistent of the properties of the pro

Apologies to correspondents who have been trying to send e-mail Letters to the Editor this past week. Technical problems have led to many of your letters being 'bounced back'

ARMED gangs are roaming the towns and villages of Albania stealing, looting and stilling. The countries of the state of th

elements similar to those in Russia. The organised criminals will either have the apparatus of the state in their pocket or be too powerful for the state to control. Martin Rytsy Helsinki, Finland

their pocket for be too powerful for the state to control.

I a SUEC [1991] many thousands of Helsinki, Finland

Helsinki, Finland

Will has there been no word about Albania from Mether Treess a development ask in addition to the side of the state of t

writes, Father Popieluszko's diaries record that 'he found Glemp's grillings as tough as police interrogations''. Les Janulewicz Linz, Austria Stark choice for the British

FOR THE STILLSN
WHILE most of mainland
Europe prepares for the
Amsterdam conference and
is frustrated and mystiffed
by much of the hysterical
anti-European rhetoric. from
chans, many of us in Britain
are frustrated and bewildered as we try to decide
which of the main parties to
vote for in the general elecUn the one hand we have
a Conservative government

for a dance AS A 16-year-old girl from Greece I would like to reply to Saana Jyläs's letter ("No place for youngsters", issue 358) complaining that there

involvement in a single currency, thus denying us the right to participate in one of the most important decisions this country has faced. Although the Conservative Party has done well, we are now left with little choice but to vote against it. We must preserve what is left of the goodwill between our friends on the continent and ourselves.

# of the Corifida FITER Willer neight have elaborated tissen 283 for el Frog warming and bad beer

and bad beer

1700 are concerned that frogs are changing claims
1700 are concerned that frogs are changing claims
1700 are conserved from the frogs are considered to be good and considered to be good and considered to be good and considered to be good to good

On the one hand we have a Conservative government as great time to make a Conservative government as great time to make a Conservative government as great time to make a Conservative to the control of the Conservative to the control of the Conservative the Cons ung out compretely stritum is use to go and outcome egiptiv. Sydney, NSW, Australia. LETTERS for publications should include the writers fall name, signature, fall postal address and disylame telephone number. They should be marked: Letters to the Editor England. Letters can also be sent five far and ervall. The far number is 1-4(4) (6)17. 17.3 1840 and the e-mail address is letters/diffue-curpopan.com. Shorter letters are more likely to appear. The Editor reserves the right to cut and cell letters for publication.

The Church in need of a saint
TIE good to see a journalist was 'a man whose dark.'
TIE good to see a journalist was 'a man whose dark.'
TIE good to see a journalist was 'a man whose dark.'
TIE good to see a journalist was 'a man whose dark.'
TIE good to see a journalist was 'a man whose dark.'
TIE good to see a journalist was 'a man whose dark.'
TIE good to see a journalist was 'a was the seed of the good of the property was 'a was membered by the secret was the member of the property was membered by the secret was medical by the secret was membered by the secret was medically was membered by the secret was medically was membered by the secret was the member of the property was membered by the secret was medically was membered by the secret was the member of the property was membered by the secret was medically was membered by the secret was the member of the property was membered by the secret was medically with the government. The property was membered by the secret was membered by the secret was medically with the government. The property was membered by the secret was membered by the secret was medically with the government. The property was membered by the secret was the property with the government. The was membered by the secret was mem



MILLAR'S EUROPE

The British Labour Party promises a 'constructive approach' to the IGC

# After 'diet of fear' from Tories, Cook reveals his recipe on EU

mental tracem, compose training marker, create more indige marker, create more into a second of the control of

Instead of telling the truth about Europe, Tory ministers have fed their party on a diet of fear and suspicion. Douglas Hurd, Rifkind's predecessor, understood the damaging effect of such July that other European states are 'too often treated as enemies and conspirators against us', and said that Britain's views were 'not making much impact from a background of poisonous, prejudiced debate'.



As the UK prepares for its general election on 1 May, Shadow Foreign Secretary ROBIN COOK explains why a Labour government would not regard 'integration' as a dirty word

regotating position was achieve other reforms of building by Conservative bueffit to Bittain then use the greater powers of scrating to one and conservative to the proposed in a We support the unprise of one and conservative the employment to the employmen

employees minimum rights to communication and unpaid to communication and unpaid we will be demanding to know in whose interests the wear of the comployees a legal right to employees a legal right to employee a legal right to leave that gives three million. Britain is about to make important choices on the IGC, the single currency and More than ever we need a government that is capable and the communication of the communicati

more action against discrimination to protect the right-ination to protect the right-work in the control of the control in the control of t

gnatures on the dole'. He nnot name a single com-ny that has had to lay off single employee because measures agreed under e social chapter. This is course there are none.

## German merger that became a tearful takeover

Cearminate the pattern was a three the Bertin Wall used to not started a more than the concustoring of the pattern before the p



exposing Ito the air war very constrained 'Dise' infections' - in a remarkable book emitted' Dise' infections' - in a remarkable book emitted 'Dise' infections' - in a remarkable book emitted 'Bis' in a single piece of which the underlying important the stage is a single piece of plantafiled digging, coughed with a single piece of plantafiled digging, coughed with a single piece of plantafiled digging, coughed with a single piece of plantafiled digging and the piece of authoritative history of the rulas and boths side of authoritative history of the rulas and boths side of authoritative history of the rulas and boths side of authoritative history of the rulas and boths side of authoritative history of the rulas and both side of authorit

Dellev Rohwedder, gunned down in his home by the terrorist Red Army Faction, a gang of leftover loonies from the 1970s whose attempt to catapult themselves into hot proved the fulfilly of their sed might inspire the people initiate Mansist rhetoric and ir chains' only disgusted

grang of lethower foorness from relevance in the 1900, only proved the builty of their ordered in the 1900, only proved the builty of their ordered in the 1900 only proved the builty of their ordered for the cent at long let in limitate business the thorize and december of the cent at long let in limitate business the thorize and december of the 1900 only provided the lethouse of the 1900 only provided the 1900 onl

## BRITISH **ELECTION '97**

Spong offerention of ISS maniferency but her is a suppostate, say literary. To see Do we really need 'more Europe'?

Does Nato need a new Cold War?

Last week: Conservative Foreign Secretary Malcolm Rifkind presented his case on Europe Next week: Liberal Democrat leader Paddy Ashdown presents his party's European strategy

## THE ALLIANCE: LETTERS TO THE EDITOR

# WIR recent coverage of Naio's proposed expansion to be constrained of hasts elicited an enermous response to the contrained of hasts elicited an enermous response to the contrained of the contrained of the Naion. His contrained and cost European states such as Naion. His major and the Corch Republic to a rejunction of the contrained the Naion and the Cold War and should be Varsaus Park, Naio has won the Cold War and should be Varsaus Park, Naio has won the Cold War and should be Asteolike majority of correspondents were concerned that the allarace, with American and German backing and the Cold War and should be a Asteolike majority of correspondents were concerned that the allarace, with American and German backing article Rosais and the thic could provide a received error size. Here we grint a selection of your letters, both a and against equations.

favoured few

favoured few
NATO will vote in July on
the accelerated admission of
a few favoured countries in
central Europe. Selective
admission will introduce discrimination against those
states that are not accepted,
ously provoke the Russians,
who believe themselves to
be the implicit threat against
which the favoured applicants are to be protected.
No amount of southing
that expansion will divide
Europe. This is not the clas-

rhetoric can obscure the fact that expansion will divide Europe. This is not the clas-ter of the classic control of the Nation was et up to prevent. In terms of the security interest of all the parties, the US included, this insis-tence on expansion is an egregious misjudgment. The control of the control of the two express trains on a colli-sion course, with east Euro-pean states no longer pro-viding a cushioning safety barrier. ier. id Harper heim an der Ruhr,

## Following the Clinton lead

Clinton lead

YOUR "Arbitration, not aggression editorial (issue 355) is opposed to expansion. You state: "Nato's decipation to state: "Nato's decipation to state: "Nato's decipation to state: Two proposed countries may come to be seen as the biggest blunder in the control of the state of t

realms used to be a tried-and-trusted way to divert attention. Cynics might even suggest that the US not only wants to assert its Nato lead-ership but could be seeking to divide Europe and dis-courage closer ties between Russia and the EU.

courage closer thes between Russia and the Linux Russia and the Linux Russia and the Linux Russia and the Linux Russia Ru and the sooner the better.

I promise of associate tatus with the Union would

as the with the Union would be electione and opportune. Surropean power with some 20,000 nuclear warheads on its territory. We want Russia on our side. If Russia and the former Soviet republics in Europe draw closer to the EU, what be comes Nato's role? This is a key question for Europeans.

### Deployment of nuclear weapons

NATO is mainly concerned with the arrangement of military forces and, in par-ticular, the management of nuclear weapons. Expansion will predictably degrade the operational safety of nuclear weapons deployments in Europe, the US and the former Soviet bloc.

# DOES the alliance need to create a fixed for the fixed fixed fixed fixed for the fixed f

being? These are important issues. Genevas. St. to the coming more reliant on merclear weapons deployment of the common of the c

expansion would be come true. Nato was created because of the military threat from the old USSR. Now that Russia is democratic, the Warsaw Pact has been dissolved and there is no military threat from the East,

alliance to include most European countries, Russia, the US and Canada. It could

the US and Canada. It could still be a military organisa-tion under a different name and structure, and be pre-pared to intervene in trouble-spots such as Bosnia. We have to work together for security and co-opera-tion in Europe. The Russians will fee betrayed if they are left out. If Nato does extend to the borders of Russia we should not be surprised if the communists with the next

with out if Naio does actual to the borders of Russia we should not be surprised if the community with the next to the borders of Russia we should not be surprised it is disliked by many Russians and is probably still unfit to govern. Nato expansion munitum, it would lead to a new Cold War.

Nato costs hillions of desepance of the number of the number of the result of the number of the numbe

MAG VELO BLCK



# situation will be similar to that in Germany, where the west feeds the east.

## Looking for other enemies

CFAIN is about to host Nami military exercises involving trough from Britain. France-tion of the property of the Kelberlands, Trucky and the Netherlands, Trucky and the Netherlands, Trucky and the row Natos ability to carry out multirastional amphibi-tory of the property of the place in the Mediterranean place in the Mediterranean place in the Mediterranean close Naton need an amphibi-ous dimension? Are the Europe by boat and from Although the alliance's exercistry general. Javier foreign minister, it is sur-prising that Spain has been Spain joined Nato in 1986 Spain joined Nato

## From stamp collecting to surfing the Net

ne, since, out of sheer one, since, out of sheer soredom, I gave up stamp-collecting at about he age of seven. The only lasting effect of that was an insatiable desire

only issuing eitles of in fave was an insatiable desire to visit obscure places. This is a pastlime that for the powerful female for the powerful female influences that tend to dominate male life. Bulletins are issued by Bulletins are issued by comportinent of males. Such directives concern the desirability of having a hobby, a useful tool for keeping men out of mischiel.

mischief.

It began to look as if I had finally found a congenial extra activity in the form of the computer. Wonderful loys in themselves, they revived childhood. The software came in such exciting boxes.

books I had reclined for years, largely because he employed a dragon of a receptionist to keep his patients at bay. The new white coat is quite a different glass of wine. He seems e. He seems cinated by minor dical troubles. If

RONALD PAYNE



Hobbies are a useful tool for keeping men out of mischief, but I have yet to find one



The world's greatest steeplechase is ten minutes of magic, writes David Meilton

# A race, a place and a dream THE east Europeans below the rear in Bulgians, and the United Sates, among other places. The French Sates, among other places are already to the Company of the Company of

## Matching skills and jobs with The European

maybe all that salad stuff is not as good as it is cracked up to be. I

Working

EÜRCPEAN

ADVERTISE YOUR SKILLS FREE OF CHARGE readers find jobs since it was launched in 1994. The service is so popular that

reades simily plus since it was soutched in 1994. The service is so popular trial the demand for space exceeds capacity. To compensate for this we enter all the free advertisements – profiles of thousands of highly-qualified job-seekers – on to an electronic database which employers can search. We also continue to publish the advertisements in the paper.

If you are an employer who would like to access this information, please phone or fax Daniel Cohen, Skills Database co-ordinator, at The European.

If you want your advertisement to appear in the paper & Database write to:

The European Classified Department

200 Gray's Inn Road, London WC1X 8NE, UK Telephone: 0171 418 7880. Fax: 0171 713 1835

## Labour acts on sex and cash backlash



assesses the efforts of the British electoral campaigns to steer clear of the ubiquitous sleaze

ring the past five years s been exposed in the ouse of Commons on the has been exposed in the House of Commons on the issue of Europe. His present livits to out suspect MPs is now being humiliatingly exposed at local level. He exposed at local level. He could be sure sign that they have lost respect for them as leaders. Their rivids in the Labour expect for them as leaders. Their rivids in the Labour expect for them as leaders. The country of the sure being which has hijacked the first half of the six week?



Tony Blate and his safe Cheric open a new school in Lordon
the nice Japond by the comcontinues to woo new, mode
coulture, holstered by vaccines
continues to woo new, mode
coulture, holstered by vaccines
for the continues of t

## Lone voice in an **EMU** wilderness

Moutet in PARIS

A CALL by a member of Bangue de France's une strong governing monetary policy, for a delay in the full implementation of economic and monetary union has caused ripples in the full implementation of economic and monetary union has caused ripples in both the government and Bank of France authorities insist that the euro single currency is still '100 per cent on course for 1999'. Jean Pierre Gerard, applementary policy only three monetary policy only three

adopting the date 2002.

In the date 2002 that has to go also divident and the date of the

reports on the banker

## The dirtiest election ever gets muddier every day

everappers of walkins under indexical recently you could not be received in everal by you could not be first his are obsessed with the first his are obsessed with the parties express of the states o

vernment. Rather, it is that they not to be shot of people they sider to be a bunch of no-good aze merchants, not just the bunc noompetents who have raised it takes 22 times and made a 's ear of almost every task that by have set themsetves.

in minister of health whose cellur to their bosons as if they were sorry. Here is a man brought down by the control to the con

ALISTAIR MCALPINE



Behind the sleazy spectacle. Britain's politicians are engaged in a more sinister fight. And it's to the death

But taking cash is not the only type of sleazes that bedevils Britans—
Conservative Park, Martial arifacts—
Conservative Park, Martial arifacts—
Conservative Park, Martial arifacts—
Conservative Park, Martial arifacts—
In most of martinad carriers—
In martinad carri

Beth stocks include the control of the electronia.

If these women gave their includes the control of the webched women control o

# BUSINESS EURCPEAN Receive 3 FREE issues

## and save on news-stand rates when you subscribe NOW

Price per coun EUROPE	try	6 months 26 weeks PLUS 1 FREE ISSUE	12 months 52 weeks PLUS 3 FREE ISSUES	Price per cour EUROPE	itry	6 months 26 weeks PLUS 1 FREE ISSUE	12 months 52 weeks PLUS 3 FREE ISSUES
Austria	Sch	775	1,384	Poland	21	100	185
Balgium	F	1,300	2,400	Portugal	Esc	10,000	17,800
Czech Rep	Κč	1,630	2,910	Spain	Pis	7,600	
Denmark	Kr	395	710	Sweden	Kr	489	880
Finland	M	328	590	Switzerland	Str	85	150
France	Ffr	310	570	Other Europe	£	40	80
Germany	DM	95	175	OUTSIDE EURO	OPE		
Hungary	HUF	5,600	9,980	Australia	AS	87	170
Ireland (Rep.)	IRE	29	52	Canada	CS	91	155
taly	Lira	72,800	137,000	Singapore	S\$	135	249
Netherlands	NE	100	185	United States	US\$	80	135
Nonway	K)	430	780	Rest of World	£	78	150

SUBSCRIPTION FORM TO:
EUROPE AND ALL OTHER COUNTRIES

PO Box 14. Harold Hill.
Romford RM3 8EQ. UK
Tet +44 (0) 1708 38686
Fax: +44 (0) 1708 34013
USA & CANADA
The European, PO Box 300:

## SPECIAL SUBSCRIPTION SAVINGS: ORDER FORM

'n	YMENI INFORMATION
	Cheque or Eurocheque (made payable to The European Ltd.)
	Credit Card (credit cards will be charged in sterling) VISA / Access / MasterCard / An
	Kindly send me an invoice

١	Could Could	iend	me a	an invo	nice								
İ	Account Number											Expiry Date	/
١	Cardholder	's No	me.										

Cardioder's Signature
DELIVERY INFORMATION
Name
Company Name
Street

Vat Number (if registered in the EU).

## Time for a Run can strike home for the National

IT IS 22 years since the Irish won the world's greatest steeplechase, so surely this year it must be I'me for a Run. The bayleding, like his fellow Irishman Wylde Hide, in the same ownership, cer-tainly fits the bill of a potential Grand National winner.

and offers his tips for the world's greatest steeplechase

back girlding, like his fellow Irishment within the history of the control form of the



# Streetwise hero

France: as far as neggmen as marks the biggest day of the year for the country's cycling eyes for the country's cycling eyes for the form of Flanders. One rider will get more vocal support than the other 2001 museum, who won the race in 1993 and 11993, finished seet, year, can feel every single cobbel of the first form of the first fo

ratick Cusse profiles Tour of Flanders favourile
Johan Museeuw, Bedgium's number one cyclisi
of the retirement. He ddirty
and the retirement is defined to the control of t

## Green jacket test for Europe

Bill Elliott on the challenge for the US Masters - the first major of the year

lawite to America's most glamorous golfing weekend, however, there is much however, there is much brings golf of the state of the brings golf of the state of the brings golf of the state of the population of the state of the opportunity to place a care opportunity to place a care print on the game's listery. While the US Open and the USPGA remain obsti-nately out of the reach of furnous, figures the state of furnous figures the state of furnous figures the state of furnous figures the state of the furnous figures the state of the furnous figures the state of the state of the furnous figures the state of the state of the furnous figures the state of the state of the state of the furnous figures of the state of the state of the state of the furnous figures of the state of the state of the state of the furnous figures of the state of the st

natery out of the reach of Europe's finest players, Augusta is most definitely an Old World playground in a New World setting. Ever since Severiano Ballesteros

whether a European can continue to hold the advan-centially, the 12 players representing the continent and the continent and the continent Amsteur champion Warren Blaydon) make up what appears to be Europe's the Europe's the Continue and the Continue and date, cat railing party to due, cat railing party to the continue and the continue and the Nick Faldon, past Masters winners Ballesteros, Ian Woossam, Bershard Langer, winners Ballesteros, Ian But the remaining con-tenders — Costantino Rocz, but the remaining con-tenders — Costantino Rocz, Parneylk, Lee Westwood.

not win there. "Several Europeans are in with a genuine shout this year thanks to maybe our strongest squad ever. There is now a tradition of our doing well at Augusta, and it would nice to keep that going in a Byder Cup year." Nice also if a Faldo, an Olazzabal or a Parnevik won the \$450,000 first prize, which would all but ensure an automatic place in the

## THIS WEEK ON





### THE PPG CART WORLD SERIES HITS SURFERS PARADISE: CAN MARK BLUNDELL TRIUMPH IN AUSTRALIA ?

5 - 6 April, LIVE, The PPG CART World Series, Australia The second round of the fastest motor racing series in

the world

FOOTBALL

3 April, World Cup Qualifying, Poland v Italy This Group 2 clash could see Italy emerge as favourites to qualify for next years finals

BOXING

4 April, Chris Eubank v Camillo Alarcon

The former Super Middleweight World Champion continues his comeback as a Light Heavyweight against the man ranked 6 in

CYCLING

6 April, LIVE, The Tour of Flanders Europe's top riders meet in one of the worlds oldest races

Eurosport, the No 1 sports TV channel for Europe, covering the best action from Europe and around the world, is available via cable and satellite.



## Panis and Prost force F1 shuffle

OLIVER PANIS walked down the narrow paddock gang-way behind the garages of Interlagos with the broadest of smiles. A podium finish for coming third in the Brazilian Grand Prix in only his team's second race under the new ownership of Alain Prost signalled a new order at the top of Formula One.

Adali Prote signified a size.

Panis, vetter of last season.

In the season of last season.

Robert Alexander in SAO PAULO on

France's F1 challenge
make was now eightficant
than that theye register
than that they register
than the same than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than the
than
than the
than
than the
than t

Significantly, among his broad beauting list of ritch steep. Parks awere his team to the property of the prope

## Europe's three club competitions are down to the nail-biting semifinal stages

# Sammer waits ... as Italy bids for treble

HEN Borussia Dortmund take the fleld for their most important game in their most influential player will be kicking his heels in the stands

se ktexing his neers in the transpean Footballer of the car Matthias Sammer still, hakes his head in disbeller when se remembers the fool that cost inim his place in the 9 April hampions' Cup semfinal, first Capagiant Manchester United. Sammer collected his second sooking of the tournament in the quarterfinal tie against Auxerre and is suspended from the Ger-

socking of the tournments as our motivation of the tournment as one and the superior being of the tourn the Certain champions biggest match to provide the control of the c

Arthur Rotmil reports

in 1993 where he has remained

as 1673 where he has remained ever since.

He was the first East German to the first player from East Germany to wis the European the first player from East Germany to wis the European the First player from East Germany to wis the European to the saved since from Becken and the First player from East Germany to the East Sammer does not underplay semifical but remains opinistic that his tens can evid the football. The cash with football. The cash with football The cash with for the football the cash with football. The cash with for the football the cash with the cash wi



Champions' Cup semifinal, first leg (9 April) PSG v Liverpool: Barcelona Borussia Dortmund v

Uefa Cup (8 April) Manchester United Inter Milan v Monaco

(10 April)

v Fiorentina

himself. Supporters have com-plained of constant team changes and a lack of any coher-ent playing pattern. Hodgson, of Fernald of the pattern of the pattern planes the tension on expecta-tions inflated by past glory. The Fiorentina, who may be a Fiorentina, who may be a Fiorentina, who may be a fine companied to the cup with most of the season lan-guishing in the lower half of the table. The pattern of the pattern of the cup was the pattern of the pattern of the pattern of the table.

united by section by stem A. times and properly section of the color o

## Betis upsets traditional order by eclipsing Seville

SPANISH football clubs have traditionally stood for more on the field.

For the Catalans and Basques, supporting Barcelona and Athletic Bilbao is an expression of their desire for independence. In Seville, it is the class divide that it is the class divide that favourite of the city's working class, while Seville are followed by the wealthy.



Champious Lang....
possibility.
They were also due to
play the second leg of their
Spanish Cup semifinal with

Celts Vigo on 3 April. What has made the club's success all the more sweet is that CC Seville look set for the rele-gation they managed to avoid two years ago. In 1995 they were dumped into the second division for financial irregularities but after a week of protests were reinvated. were reinstated.
As Seville fans arranged

As Seville Ians arranged demonstrations in support of their club's cause. Betis supporters taunted their rivals with specially comonstrating that the rivalry between the clubs is as strong as any other in Spain. This time it looks certain singing for longer than seven days because there seems to be no way out of relegation for their architecture.

relegation for their archivals.

The antics of Seville chairman Jose Marià de Caldas is making matters worse for the depressed foundable.

A portly 40 something, he A portly 40 something, he are with his new girlfrichend, a former Miss Spain who is barely out of her teens.

Fars are outraged that he is devoting his time to his beloved excort instead of

rting out their beloved im, and are calling for his signation. In contrast Betis chairman



Champions League would complete the rags-to-riches story for the club from the poor end of town. But the Seville stalwarts

remain defiant.

"You know what would be the worst thing about relegation," said Leticia Salazar, chairwoman of a Seville supporters' club.

"Not having the chan
beat Betis twice a year."

## Russian boycott threat

THE coach of Alania Vladikavkaz, Russian champions two years ago, has threatened to pull his club out of the league just two games into the new season. Valery Gazzaev, whose club were the first from outside Moscow to wir the title, said he was sick of refereeling decisions and suspension going against his team.

## Security fears spread as thugs turn high tech

THE use of the Internet by rival Datch fans to provoke a mass brawd no a day when mass brawd no a day when mass brawd no a day when been playing each other has set alarm bells ringing around Europe's police forces. It has also thrown a year's World Cup and the 2000 European Champion-ships, Jointly hosted by the Netherlands and Briggian only a set of the playing th

considerable of the control of the c

cause copycat clashes, writes Dominic O'Reilly

## THE EUROPEAN LEAGUES

(C) 1 (C) 1

■ Former chairman of St Etienne Roger Rocher has died aged 77. He took over the French club in the 1960s and steered them to six championship wins, six French Cup victories, and the 1976 European Cup final.

## **EUROSTATS**

- Mario Stanic, the Parma midfielder, injured his knee in a friendly warm-up game against Croatia. He is expected to be out of action for at least six weeks Non-league Clermont narrowly failed to reach the semifinals of the French Cup after losing 2-1 to first division Nice.
- Georges Grun, the former Belgian national captain, now with Reggiana, is

# to retire at the end of the season at the age of 35. Grun won 77 caps for his country and played in three World Cup finals. He won ten league and cup medals with Andericht and Parma.

in seat-micrie cavalli, bas been first division side Lille, has been dismissed. Charly Samoy, the club's sporting director and former goalkeeper is to take over.

## LEADING SCORERS

27 - Hakan (Galatasaray): 24 – Ronaldo (Barcelona); 22 – Spehar (Club Bruges), Alfonso (Real Betis Seville); 21 – Jardel (FC Porto); 20 - Shearer (Newcastle) Cadete (Glasgow Celtic)

Compiled by Chris Rhys







Sammer: how we'll beat Man United

World Cup



## Give Frentzen time, says Schumacher

WO-TIMES world champion ichael Schumacher has leaped the defence of compatriol sinz-Harald Frentzen after the tyear-old German's disco-

team. It is too early to judge him." said Schumacher, who now drives for Ferrari. Frentzen came under fire from his own team after last weekend's race when the Williams technical director Patrick Head dismissed his efforts as "very poor indeed" and confirmed that discussed his efforts as the control of th

KATJA TAKES SOME STICK

heals the pain of war SARA IEVO reports

on a match which opened a new era and all the players were

and all the players were shocked."
Winger Georgios Donis agreed that the team had not been ready for the devastation but they had forced themselves to con-centrate on the match. "We are upset," he said. 'But we are here to play football and we are profes-

to attend the rate words

Boniss literapoints and

and all the players were

and the players were

supported in the state of the first period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the first
period (firstare, the firstare, the
period (firstare, the firstare, the
period (firstare, the
period

Hill.
Frentzen, who replaced defending champion Hill at Williams-Renault, has failed to score a point in the two season-pening Grands Prix and finished ninth in Brazil on 30 March.

# French threat to scupper Euro rugby cup

UROPEAN rugby union's first major club competition has been plunged into crists after two years in existence. Che clubs, which has been plunged into crists after the years in existence. PARIS

with a cross channel charm
the controlled on a number of
measures by Scotland,
measures by

European Cup. He said the Ffr8 million (\$800,000) accorded to French clubs was laughable and totally insufficient, and that the credibility of the cup had been cheapened by the inclusion of too many lirist inclusion of too many lirist cach compared with four each compared with four each from France, England and Wales.

other great showpiece, the Five Nations France Eng-land clash, scheduled for 7 February 1998. The cup final, however, will be held and play France in Paris. In order to accommodate the Irish and Scots, the French domestic champi-onatip will have to kick off ceptiment of the property of French domestic champi-onatip will have to kick off clogging an already over-crowded calendar. France's internationals

Will have had scarced 15 of the word of the proper once again for high pinns. It is an indeed in prepare once again for high pinns. It is an indeed proper once again for high pinns. It is an indeed proper once again for high pinns. It is an indeed proper once again for high pinns. It is an indeed proper once again for high pinns. It is an indeed proper once again for high pinns. It is an indeed proper once again for high pinns. It is an indeed proper once again for high pinns. It is an indeed proper once again for high pinns and the pinns of the



## 'I'll blow whistle on Uefa'

European referee, Zhuk is also secretary of the Belarusan FA. If he, too, were banned, Uefa's policy of assisting poorer nations of eastern Europe would suffer a setback.

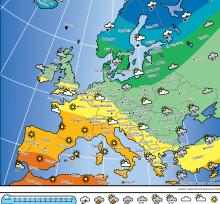
## WEATHER WATCH UNTIL 9 APRIL

On Frieday much of Scand-inavia will be cloudy and or a second of the control of the over hills and also more or shovers. Show will fall over hills and also more final control of the control of the Finiand and Lapiand. Gales are likely for a time Rather cold showery condi-tions will push southwards to the Carpathian mountains to the Carpathian mountains to the Carpathian mountains of the Carpathian mountains of the control of the shower control of the control of the control of the shower control of the control of the control of the shower control of the control of the control of the shower control of the control of the control of the shower control of the control of the control of the shower control of the control of the control of the shower control of the control of the control of the control of the shower control of the control of the control of the control of the shower control of the control of the control of the control of the shower control of the 
France and the western Mediterranean will have a fine start to the weekend with pleno of dry, saw in the same of t

Turkey, and possibly Cyprus, later in the day. Cool, showery conflictors will persist over Poland and Gernstein over Poland and Gernstein over Poland and Demank in the afternoon. Finland and Lapland will remain cold and cloudy with saleet and snow. Further west, Norway will become a little milder as some rain and drizzle reaches Oslo after lanchtime.

On Sunday the Algarve and the Costa del Soil coastline will become more and the Costa del Soil coastline will become more ing out in the aftermoon. The rest of Portugal and Spaint, together with France. Italy and the Balearics, will commainly sunny. Cool, windy, wet weather will continue to affect Cyprus and Crete. Further north rain overwards into Poland during the afternoon. The rain will be followed by colder weather with sleet or snow states and control of the co

presente area was take floid over western Russia, bringing with it unseasonably cold western Australia and the conditions. After sharp overnight frosts much of processing the same paring sunshine. France and Germany will be mainly dry with patchy cloud and some sunshine. Conditions will start to improve across the eastern Mediterranean, and Greece will ioin. the eastern Mediterra-nean, and Greece will join Italy in having a dry day with some sunshine. Further west Spain and Portugal will be more cloudy than of late and there will be a risk of some showers and scat-tered thunderstorms.





## RAC TRAVEL NEWS

CL = CLOUDY; PC = PARTLY CLOUDY; SU = SUNNY; RA = RAIN; SN = SNOW; RS = RAIN SHOWERS; SS = SNOW SHOWERS; TL = THUNDERSTORMS; FG = FOG

# **E**ÜR PEAN BUSINESS

SKIER'S LIFT FOR FRANCE TELECOM



## REKINDLED FIRE IN NEIL KINNOCK

BUSINESS PORTRAIT - PAGE 32



## Belgians count the cost of a call

TELEPHONE users in Belgium pay more for their in-country calls than anywhere else in Europe, accord-ing to a comparative study by the

ung to a comparante study by the consumer's communer's association. Operator Belgacom is billing a merica and dastralia – uses Temporan average, the communer tooldy lest Archats claims. The Temporan average, the communer control to the difference of the communer control to the communer control to the communer control to the communer control to the community of the community of the control to the community of the community of the community of the control to the community of the control to the cont

context. In each of the context of the context of the complaint with European consumers union BEUC. Test Achats todged a complaint with the Commission's competition directorate (DGIV) last year, saying Belgacom price trees to private user amounted to last year, saying Belgacom market paleze position.

The Commission dismissed the properties of the complaints to "rebalance" their tariffs in line with actual costs after 1 January with actual costs after 1 January

the US. Canada and Australia to 1988, the date by which he EU context. The same basket in the US.

It is a context. The same basket in the US.

It has emerged, bowever, that our long that SE27.

Compliant with the Commission; learly year, saying Belgecom price last year, saying Belgecom price and price produced to the price produced and the price produced and the price produced to the price 


Profit growth optimism at

Banca di Roma

## Lvonnaise battle with CGE hots up

WITH CUE NOTS UP
DETAILS of the proposed merger between the Suez holding company and utilities group Lyonnaise destination of the supplementation of the supplem

## Nazi claims mount

DRE European insurance companies
may be drawn into a
multi-billion dollar
law suit launched this week
against seven European
insurance firms by survivors
and families of victims of
the Holocaust, according to
the representing lawer.



companies floring claims from companies and fight hard to companies and fight hard to form the companies of 
relatives of Holocaust victims said it was unclear whether archives relating to the 'superior of policine' will easter a Holocauster and the said of the said was a said to the said was a said wa

regardless of the five year missional limitation. Similar size of the wall deal with the hargest quite openly nist. We had persistently the size of the war, but I don't think any claim is sons from the war, but I don't think any claim is worked to be size of the way. Whener Allius said: 'If in the process of the proceedings demands are made on the work of the work

MII AN

second biggest commercial bank, says it is on track to reduce its costs and is optimistic about a restruc-turing plan which will involve up to 4,200 job cuts.

BANCA di Roma. Italy's bank, says it to rurac's to reduce its costs and is reduced in the reduce its costs and is reduced in the reduce

need to spend half its pre-tax profit, about \$320,000, to pay for the extra services it needs from Ecomet.

Oceanroutes competes with the UK's Meteorological Office to supply weather information to a range of customers from broadcast-

ers to shipping companies.
The European Comn
ission said it was investiga

## COMPUTERS Prince tries Apple

SIMILATE AMPLIES AND A STATE OF A White I find I had be become a major sharebolder in Apple Computer after bourge as major sharebolder in Apple Computer after bourge as major sharebolder in Apple Portice, one of the world's wealthbare men, said he performed to the state of the

## Gucci bags a profit

GUCCE DAGS a province
TIAIN State more facet in
opening new Europeen stores
after more than doubling net
profits but you to \$168.4 million
accepted to increase by at least
carmarked for new stores in
Millian. Paris, Prantifut, Zinich
store in Slame Street is tripling
to store in Slame Street is tripling
to store you with the province of the store
province in the province of the province
province in the your will come from non traditional provin
cuts, such as its received where the other
province in the province of the province
province in the province in the province in the province
province in the province in the province in the province
province in the provin

## FINANCIAL SERVICES

## Storebrand's offer

NORWAY's leading insurer Storebrand has offered to bay Christiania Bank, the country's second largest bank, in a friendly all share transaction worth around region's sixth biggest financial institution. The two companies combined, which would be called Christiania, would have a market value of Wkr26 billion and assets of NH272bn. After stock is swapped, the ann assets of NKT2 / Zbn. After stock is swapped, the Norwegian state, which currently owns just over half of Christiania Bank, will hold 25.5 per cent of the firm. Bloombers' Stockholm

## ENI steps on the gas

The Balan resumy is to sell of a thrift treather of its remaining (6) per cent stake in Italian oil and gas group to the property of the property of the property of the Strapped for cash and frustrated by the delay over the privatisation of state owned relocoms group bet and elected with one purple. He the meany has packed words a fifth higgest oil company. An ENI spokensam and the soled oil the an equity offering. He treasure words a fifth higgest oil company. An ENI spokensam and the soled oil the an equity offering. He treasure while a 15 per cent stake brought in \$3.80 nt cooffers. At the State of the Cooffering of the Cooffering while a 15 per cent stake brought in \$3.80 nt cooffers.

## Unions steeled for jobs struggle

EUROPE's steel companies are braced for further batthere was the steel of the ste

Legisland Seei units. "Et programme and a commentary and

Gerhard Cromme tost a rman newspaper that nsolidation in the steel astry is long overdue. otential predators with h include British Steel

and Usinor Sacilor of France. Smaller firms such as the Netherlands' Hoogovens are likely oogovens are likely seover candidates. An official from Eurofer,

FRANKFURT

FRANKFURI

He holby body, said: "We will let the companies do what they have to do. We will let the companies of the companie

Arbed's energy joint wenture with Cockerill Sambre of with Cockerill Sambre and Hoogovens, which posted disastross results last year. British Steel spokesman British Steel spokesman that 10,000 jobs would go at the company over the next five years, but the confirmed that it is to speed up ratio-week six policemen were hurt in a battle with workers from Belgium's bankrupt Forges de Clabecq protesting at 1,000 plo basses.



-Pra

The forecast: trouble

THE European Commission has been showered with complaints from independent weather forecasters that Europe's automation and the complaints from the processor of the complaints of the processor of the complex of the complex cardel. Private forcestants, such Coesaroutes, Metéconosult of France and Meteconosult of France and Meteconosult of the Metherlands, want class to take action against els to take action against els to take action against control of the Metherlands or a such control of the Metherlands or EU governments' weather services.

pan-European co-operation between companies. However, private forecast-ers say Ecomet now charges government services that was free before the group was formed. We are con-your to be the companies of the companies of European government weather services at the weather services at the tor, 'said John Tomson, President of the Association

cerned that tapayases' money is being used to subsidistic to the commercial activities of European government and the commercial activities of Independent Weathers of Oceanocounts.

The said his firm would with the services, and cafe the commercial clients with the surface was the commercial clients with the said his firm would with the services.

## Samsung wants property partners

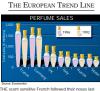
SAMSUNG, one of South Korea's largest industrial groups. Is planning to become a major player in central European property development and financial. The Southeast conglomerate will initially target property projects worth between \$100 million and and former Yugoslavia, according to Kang Hyojin, according to Kang Hyojin, the said these would be principally in the residen-

lan Verchêre SEOUL

stal, commercial and index pean. The European to the commercial and index pean. The European to the commercial and index pean. The commercial and index peans the company in handle ments. The initiatives would be undertaken on a jointties the pean of the commercial pean of the commercial pean of the commercial pean of the commercial buildings, bronces, roads and other learning to the commercial buildings, develop and green there at Manthings, where the world because of the commercial peans the commercial public peans the commercial peans the pea

group would be developing a market presence "mainly through the acquisition of local institutions". South Korea's giant chaebols -industrial conglomerates -

market.
Samsung has established offices and facilities in 21 countries across Europe. These account for 6,900 of its global headcount of 233,000 employees worldwide.



Source Eventesia:

THE scent sensitive French followed their noses last year, spending \$2.04 billion last year on perfume, making it the Sirgest European market. The biggest European market set be digest. European markets, France, Germany and the UK, tak together, are larger than the US market, which at \$4.64bn, is the largest fragrance market in the world.

## Bankers clarify where EMU can and cannot be flexible

HERE will be "room for interpretation" of the fiscal criteria for European monetary union (EMU) and candidates for the single currency will take advantage of this, Ernst Welteke, a member of the council of the Bundesbank, the German central bank, said this week.

week.
But as talk of a delay of EMU
beyond the 1 January 1999 deadline further upset currency and
financial markets, Welteke
stressed that the criteria on inflation, exchange and interest rates would have to be strictly met.
Against a background of slug-gish growth and high unemploygish growth and high unemployment, only three countries— France, Luxembourg and the UK—may strictly meet the debt cri-terion this year. Another nine, excluding France and Germany, are expected to fulfil the required deficit ratio.

EUROPEAN

COMMISSION

BRUSSELS

The Rundeshank's views on monetary union criteria might help stop talk of delay. Economics Editor Thierry Naudin reports from FRANKFURT

Encoloritis are written so that one also takes the total political situation into account. The Burndesbank believes this includes institutional and political commitments to stability. Further indicates to operate under a single interest rate involve the stability of real (trade-weighted) exchange rates, correlation between business cycles, and resilience to unforewing the control of the property 
pos growin ain night undenghosy cycles, and resilience to unitore-rrance. Lacembourg and the UK may strictly meet the debt cir-erion this year. Another nine-xcideding France and Germany, script of the control bank of the control bank governor who will designed defict it and the control bank of the con-guested defict ratio. In BML will be judged on its well-tek, generally seen as upporting BML valided. "The

DOIS HOTH FARMAN UK!

Belmat Schleber, Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Buselenback,
Busel

recording of information.

The probably not feel to enough to offset continued slaggidhames with the formation of the formation of the products, an economist with Goldman Sachu, the US invest in the continued shapping deficit falls to close to three per cent of the first of the formation of the first falls to close to three per cent of the first falls with the formation of the first falls with the first fall 
members of the Brazilian government.

On the same day, Hans van den Broek, eastern Europe commissioner, visits Latvia to meet members of the govern-ment including President Guntis Ulmanis and Prime Minister Andris Skele.

Digital video

pact agreed

EUROPEAN, Japanese and US electronics makers have agreed to standardise the format for rewritable digital video discs (DVD) which will allow the

rewritance digital water discs recording of information.

The companies involved
the companies involved
the companies involved
the companies firms—
Toshiba, Mattouhita, SonyNetherlands and Thomson of
France, seven Japanese firms—
Toshiba, Mattouhita, SonyJUC—as well as Time Warner of
the Companies of Features from two conflicting rewritable DVD formats,
one proposed by Matsouhita and
ward by Sony and Philips.

The ten companies have
negotiating ways to standardies

and Prime Minister Andris Siele.
FRIDAY: EU finance ministers and central bank governors gather for an informal council meeting in the Datch seastle meeting in the patch seastle for the properties of the proper

monetary umon.

SUNDAY: EU foreign ministers gather for a one-day conclave on the intergovernmental conference (also in Noordwijk).

MONDAY: the European Parliament gathers for its April session in Strasbourg (until 11 April)

(until 11 April)

On the same day in Bonn, the European
Commission hosts the first electronic
commerce conference on 'G7: global
market place for SME [small business]
projects'.

WEDNESDAY: the Dutch presidency
hosts a ministerial conference on social

WEDNESDAY: the Dutter p. ... hosts a ministerial conference on social integration in The Hague.

Thomas Klau

### BUSINESS WEEK

AMSTRAD, the British con-Dancall Telecom, its based in Alaborg, northern Denmark, for 152 million beared in Alaborg, northern Denmark, for 152 million and the state of the s dispute over its transfer to luxury goods company LVMH ... Two-thirds of Russal's state-run collective farms have been transferred to the private sector since 1991, but agricultural pro-duction continues to de-cline, according to a report from the Russian Academy of Agricultural Sciences.

# BUSINESS & ECONOMICS

## Eür PEAN A WEEK IN THE LIFE OF THE EU

US threatens to block EU meat imports worth \$300 million .. boost for power links with Mediterranean and east European countries ... inquiry widened into French bank aid

DRUSSELS

ON TURSDAY the European Commission and it would reinforce efforts to develop

with the development of the theory of the commission and the transport

commission and it would reinforce the commission and it would reinforce commission and it would reinforce the commission and it would reinforce the commission and it would reinforce commission and it would reinforce operate more closely, and make use of the full range of "available guidelines, and it range and the real to the commission as the EU introduced new character of the commission as the EU introduced new darks for most and other food imparts. The Us retailated by amounting it would like the commission of the commission of the control position as very a swing that the rules would have a for the commission of th back El must import word. \$3.00 and long a year, saying that the rules would affect US exports worth \$1.20 m. The decided for the particular at aquickly a possible. And the control of the particular at a quickly a possible control of the particular at a quickly and the control of the particular at a quickly and the control of the particular at a quickly and the school of the particular at a quickly and the part

MONEY MARKET RATES

n/a n/a n/a 5.06

550 5.25 25.397 Fed Funds n/a n/a n/a n/a n/a n/a n/a 0.50 1.00 9.795 Discount 0.62 0.67 0.65 2.34 2.36 3.09 JGB 3.18 2.95 31.3.97 Call Lean 3.26 3.25 5 6.67 6.62 7.63 CGB

EAST EUROPEAN CURRENCIES

DM UK£ Efr

89.34 18796.1 960.46 3.58 17.34 8.00 105.27 0.35 2.39 26.64 2.72 1.84 3435.1 4100.4 19.67 91.05

175.86 0.58 4.00 44.50 4.54 3.07 5738.5 6850.0 32.86 152.10 1.77

2635.37 9.82 47.57 21.95 288.84 0.95 6.57 73.10 7.46 5.04 9425.4 11251.1 53.97 249.82 2.90

| Work | West | This | West | Year | ago | ago | west | ago | ago | Name | 333 | 336 | 5.83 | 5.69 | 6.55 | 0et 8 und | 352 | 334 | 6.02 | 5.33 | 6.88 | 0.0 | 3.66 | 4.30 | 6.68 | 6.40 | 7.62 | GB | 307 | 3.81 | 6.27 | 5.98 | 7.62 | FGB |

n/a n/a n/a n/a Maratho 6.78 6.80 7.88 Git 8.05 7.77 10.88 BTP

5.83 6.88 related to OLO

Ecu

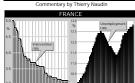
173.72 36548.0 1867.56 6.96 33.71 15.56 204.69 0.68 4.66 51.80 5.28 3.57 6679.3 7973.1 38.25 177.04 2.06 6.49

environment. The Commission proposed that all products containing or constitution and agreement containing or constitution of general-cally modified organisms be increased to the proposal was a temporary measure profung the planned general revision of popular part on the support was a temporary measure products of the control of the c

### THE WEEK AHEAD

THURSDAY: Sir Leon Brittan, trade commissioner, visits Brazil. Meetings are scheduled with President Fer-nando Henrique Cardoso, Foreign Minister Luiz Felipe Lampreia and other

## INTEREST RATES & CURRENCIES THE ECONOMIC INDICATORS



OFFICIAL INTEREST PATES

Particular Losse of Change Name
250 300 184.96 Decourt
300 320 28.96 Central
350 3.10 29.896 Repo
3.00 3.10 3.019 Interested
450 5.00 184.96 Lombard
3.00 3.30 28.96 Repo
3.00 3.30 28.96 Repo
3.00 184.96 Lombard
5.50 184.96 Lombard

Belarus (Rouble)
Bulgaria (Lev)
Croatia (Kuna)
Czech Rep (Koruna)
Estonia (Kroon)
Hungary (Forint)
Latvis (Lat)
Lithuania (Litas)
Macedonia (Denar)
Molidova (Leu)
Poland (Zioty)
Russia (Rouble)
Romania (Leu)

6.50 19.4.96 Short Term 7.50 22.1.97 Discount 23.8.96 efective

AN TERGOST INVITED OR CONTRICAVILED

AS the French Franch and manifest just the Stocked against most currencies about fall further on Monday after a first property of the stocked against most currencies about fall further on Monday after a first property of the stocked and the stocked

EMU WATCH

FINANCE misisters and central in Nordwijk, he Notherlands, this weekend to discuss when they will he nordwijk, he Notherlands, this weekend to discuss when they will have been as the second of the complexities of special properties of the complexities of special properties of the complexities of the second of the complexities of the EMU WATCH

unnetary union this year, with only 15.3 per cent supporting a delayer. A survey of 170 UK bankers, law-yers, accountants and regulators, which was a survey of 170 UK bankers, law-yers, accountants and regulators with the political and economic strains timely cause of the political and economic strains timely cause of the European banking industry if may propose the propose of the political and propose the propose of the political and propose of the pr

## COUNTRY DATA

CROSS demostic product in the EU slowed in real terms to EU countries to save the EU spens (Fig. 1995, according to EU statish 
COUNTRY	(gross dones	tic product yea		0	musi %)			of workforo	4
	Latest quarter	Previous quarter	Year ago	Latest month	Month ago	Year ago	Latest month	Month ago	Yea
Austria Belgium Denmark Finland	0.3 (q4) <sup>1</sup> 1.9 (q3) 2.7 (q3) 5.8 (q4)	1.4 1.8 2.2 3.8	1.0 3.5 2.7 1.4	Dec 2.3 Mar 1.5 Feb 2.2 Feb 0.4	2.3 2.0 2.2 0.6	1.8 2.0 1.8 0.5	Feb 13.4 Jan 8.3	13.6 8.1	14 9 17
France Germany Greece Ireland	0.2 (q4) 2.2 (q4) 2.0 <sup>2</sup> 10.3 <sup>2</sup>	0.8 1.8 n/a n/a	-0.3 1.0 1.5 10.1	Feb 1.6 Feb 1.7 Feb 6.6 Feb 1.5	1.8 1.8 6.8 0.9	2.0 1.6 8.5 n/a			11 10 8 13
Italy Luxembourg Netherlands Norway	0.5 (q4) 5.5 <sup>3</sup> 2.80 (q4) 5.1 (q3)	0.7 3.8 <sup>2</sup> 3.0 5.0	2.3 12.4 1.6 4.0	Mar 2.2 Jan 1.6 Feb 2.2 Feb 3.3	2.4 1.8 2.3 3.0	4.5 1.1 1.8 0.9	Nov 3.6	3.4	12 2 7 4
Portugal Spain Sweden Switzerland	3.6 (q2)4 2.6 (q4) 1.8 (q4) -0.6 (q4)	2.8 2.2 0.8 -0.7	2.1 2.6 1.6 -0.3	Feb 2.9 Feb 2.5 Feb -0.4 Mar 0.5	3.3 2.9 -0.1 0.8	2.5 3.7 1.7 0.9	Dec 7.2 Feb 14.1 Feb 8.8 Feb 5.7	7.1 14.1 8.8 5.7	7 15 7 4
UK US Japan Canada 1 = qt 1995. 2 =	2.6 (q4) 3.10 (q4) 0.4 (q3) 2.9 (q4)	2.7 2.0 -2.9 3.3	1.9 1.3 2.3 1.3 = q2 199s.	Feb 2.7 Jan 0.1 Jan 0.6 Feb 2.2	2.8 0.3 0.6 2.2	2.7 0.3 -0.7 1.3	Feb 5.3 Jan 3.3 Feb 9.7	5.4 3.3 9.7	7 5 3 9
	Austria Belgium Denmark Finland France Germany Greece Ireland Italy Luxembourg Normay Portugal Spain Sweden Switzerland UK US Japan Canada	Section   Sect		Personal Content of the Content of			December   December		

BUSSIA will allow ailing, old-fashs benied companier to suppose and the support of the support o

COUNTRY	INDUSTR					ATION		UNEMPL		
	Latest month	Month ago	Year ago		test inth	Month ago	Year ago	Latest month	Month ago	Year
Bulgaria Czech Republic Estonia Hungary	Nov -5.0 Jan 6.8 Oct 4.3 Nov 5.9	-5.0 1.4 4.3 5.8	2.8 11.2 10.2 0.7	Feb : Feb Jan Feb	242.7 0.3 1.4 2.2	43.8 1 1.2 0.7 3.7	7.3 12.6 18.9	Oct 11.1 Dec 4.0 Oct 4.4 Jan 10.6	4.2	10.4 2.9 3.8 11.3
Latvia Lithuania Poland Romania	Nov -4.9 Dec -1.7 Jan 8.6 Dec 9.9	2.6 7.5 10.1 8.4	-2.4 5.8 6.9 5.2	Jan Jan Jan Jan	1.9 3.0 2.9 13.4	0.6 0.9 1.3 10.3	11.4 12.8 18.1 75.6	Nov 7.1 Dec 4.5 Jan 13.5 Dec 6.3	13.6	6.3 7.3 15.4 8.3
Slovakia Slovenia Russia Ukraine	Jan 2.0 Nov 3.6 Dec -6.5 Oct -15.4	1.4 9.8 -6.1 -15.0	11.5 0.5 -7.6 n/a	Feb Dec Feb Dec	0.4 0.7 1.2 0.9	1.1 0.4 2.2 1.2	6.2 8.9 2.8 39.7	Dec 12.8 Oct 14.0 Dec 9.3 Nov 1.4	13.7	13.1 14.4 8.2 0.5

## Stretch





# Can Korea's foreign adventure last?

SOUTH Korea has been global community he has government bureaucracies discovered banking practices in recent months that it is not extended, branch control for the present of the country's banking practices in recent making practices in recent months that it is not extended. So with that so government bureaucracies discovered banking practices in recent months that it is not extended banking practices in recent months that it is not extended banking practices in recent months that it is not extended banking practices in recent months that it is not extended banking practices in recent months that it is not extended banking practices in recent months that it is not extended banking practices in recent months that it is not extended banking practices in recent months that it is not extended banking that it is not extended banking that it is not extended banking that it is not extended that the properties of the properties and extenses community that it is not extended transported banking proposition and that the buggle involved that the banking proposition and that the buggle involved that the buggle in the

out.

# Playing by different rules [

DESPITE recent accession of the rich antion's clab, the comments of the rich antion's clab, the comments of the recent accession of the recent accessi

## Bumpy ride for the high-speed train

BUILDING South Korea's new high-speed rail link between Seoul and Pusan has not been the smooth exercise President Kim Young-sam's government and its European contrac-

CVAN MAG VELO BICK

are bound to experience some technical difficulties.\* But the GEC-Alsthom consortium, which signed a 1994 to supply 46 TGV sets, is pressing for more French involvement in In a country hungry for European technology, the Franco-British consortium surprised many by agreeing surprised many by agreeing terms in the face of stiff competition from Stemens. has not been the smooth accuracy of the property of the proper

BRITISH AIRWAYS

\*\*HE occasional bout of jitters in the financial markets will have to be lived with for at least another year, as most offer for European monetary union amusty 1999. There will be continuously over various council abilities to meet the criteria, ut we should not pay too much nition to this. Nor should the stress who, regardless of the national council and the pay too much nition to this. Nor should the

But we should not pay too much attention to his. Nor should the attention to this. Nor should the attention to this. Nor should the attention to this. Nor should the attention to the state of the stat

# Keep calm, and don't let the euro get you down

ferences is a daunting challenge, especially when the needs and requirements of countries such as Greece, which know they will not be among the first to adopt the single currency, have the single currency, have deadline of January 1999 looming closer, the passage of time helps to narrow the options, but some countries will play a 'wait and see' game, hoping to win the day when the moment is right.



INSIDE VIEW

The financial markets are bound to get twitchy in the run-up to the single currency, Economics Editor Thierry Naudin. But this is a price worth paying for strength and stability

to maintain functions such as the dis-counting of private sector bills, which French and German regional banks french and German regional banks the central banks will act as corre-spondents to each other within the ECB federal framework. For instance, age of liquidity at home will be able to tap into, say, the Vienness money mar-tet, instead of borrowing locally at higher instead of the through the force will be carried out via the first

and Austrian central banks. Standing facilities and reserve requirements will be administered leasly, though, along So, true to the federal structure set out in the Maastricht treaty, the ECB system will be very decentralised. But the made centralisty by the ECB. As an official at a major European central bank and: "We I keep our jobs, but has expected, the EMI suggested that

inflation and money supply night be used as brechmarks to determine that, whereve his ultimate choice of that, whereve his ultimate choice of hard that where the submitted choice of nant concern, indeed it will be, for the ECG it is being launched, largely uncontain union in a many 1999. The transition is a new structure. The transition is a new structure of increasing number of member count increasing number of member count reaches that the submitted in the country of the country of the country of the country require the programs are of a variety transition of the country of the country of the breath of the country of the country of the breath of the country of the country of the breath of the country of the country of the breath of the country of the country of the the breath of the country of the country of the the breath of the country of the country of the the breath of the country of the country of the country of the breath of the country of the country of the country of the breath of the country of the country of the country of the breath of the country of the country of the country of the breath of the country of the country of the country of the the breath of the country of the country of the country of the the breath of the country of t

understand and support its policies The German Bundesbank does no give out much, but its anti-inflationar

understand and support in policies, understand and support in policies, and with the support of the policy of the

# On a forced march to nowhere

Will. European countries depend on the best in a desirate with the best in a desirate pricate effort to meet the tary union, sceptics with that all the properties of the prop

tells Philip Willan that Europe's pursuit of EMU is utterly pointless

is yesterday's America, then keep in the common of the com

demains for counts over the fungest the form of the form of the form of the form of the Europe fed behind its competitors in the US and Asia because it was still devoting massive resources to wave economy, and starving the wave economy, and starving the hird wave -science and technology - of funds, Toffler believes. Why in Europe are computers essentially planning a multimedia supercorridor outside Kusla Lumpur which would pai any European information tech-nology centre to shame? While the



Toffier: feaders should stop ramming integration down peoples throats:

Europeans continued to want to sult toward highlat money. Heelives build simuleastick, the Atians seized use will see money being created by the standard properties of the standard properties. Seeing the standard properties of the standard proper

going to reflect multiple currencies.

Toffler said growing popular

Togolier said growing popular

cause Europe's leaders to rethink
their strategies and refrain from

ramming integration down the
throats of an unwilling public. The
curve resistance is a message and

creates an opportunity. I think

Europe's leadership should seize

that opportunity to reconsider the

long-term direction.

## Why the Czechs must devalue

MALAY RLAIS, the confidence in the free background the first prime minister public learly has a Robert Stanley surgers. Without as much ban tumed the one-cast and traditionally activate and traditionally activate the first properties make read and traditionally activate the first properties make read and the first properties make read the first properties make read to fit member of board of paperions entire-presents and certain unlain good off they are to contain the good for themselves the first properties and certain unlain good fit member of the first properties and certain unlain good fit member of the first properties and certain unlain good fit member of the first properties and th

European empire builders, happy to grab what's going while they can.

give the Czecha and min to one of eastern Europe's Freed markets. In the common of the

Confidence in the feet market is woning as a haberpoint for failure. It was intended to provide the property of the control of the property of the control of the property of

## Book in need of waterproof cover

WELLE IN OUR COVER.

JEAN ZIEGLER has always been a prophet without honour in his home country of Switzerland. As the country of Switzerland and the country of Switzerland has the Swiss banking industry with money handering and other improprieties, as a lot of law switzerland other improprieties, as a lot of law switzerland in the switzerland with the switzerland Cheese, has dashed off a third book, LL Suisse, I or et less morts (Switzerland, gold and death). In it, Le suisses, I or et less morts when the suisses of 
KJELD INGE RØKKE, the Norwegian born white-fish king, has had his



Røkke: the one that got away

Rakke: the one that got away
car impounded flare being charged
with driving without a valid licenice.
Rakke: 39, both its Norweigan driving
speeding convictions. He did have a
Washington State Sowel US libence
speeding convictions. He did have a
Washington State Sowel US libence
country too often to use a foreign
permit. Rakke abundened his
country too often to use a foreign
permit. Rakke abundened his
too more abunded to the contract
country too often to use a foreign
permit. Rakke abundened his
too make his fortune.
Operating out of Section and the
pull in and process about 12 per cent of
the world's annual white fish catch
we world's annual white fish catch
Resource Group international, into
Aser, the engiplerering and oil tig, him
in control of Norwoy's third-largest

## MOVING & SHAKING

MARCUS WALLENBERG, 40, one

MARCUS WALLENBERC, 40, one of two beins presumptive to the leadership of Sweden's great control of Sweden's great engine, has gained a write. On 28 March he married Farmy Mailtals Sacks, 30, an architect and former scales, 30, an architect and former of fortune accumulated by Josef Sarks, a department store than. The architecture of the control of the Farm of a religious ceremony at the religious ceremony and showed up in Paris for a religious ceremony at the paris for a religious ceremony at the should be crowded. Wallenberg has the should be crowded. Wallenberg has three children from former marriage, while he total he four-mer age, while he total he four-

A WORD of warning to free marketeers from Pope John Paul. The Polish pomiff strayed from ecclesiastical matters last week to take a provocative swipe at the evils of capitalist practices, which he said 'could degenerate into a wild ecconomy'. Addressing 4,000 young people from 60 countries at a Rome condition of the property of the

Society", he suggested that instead embracing the limitations of capitalism which often bring unemployment and even intoleranc and racksm, it would be better to ro or "personal dignity and solidarity Let that be a lesson to us all.

A PUBLICITY-SHY farmer's son man leading a consortium of investors promoting a Ir£140 million (\$220m) scheme for a investors promoting a Irt.140 marting of marting a marting and a matter of the marting and marting a marting and marting a mar

FORMER Nato secretary-general Willy Claes has found himself a new job



looking after the canals in Flanders. Claes, 59, angrily resigned from the top Nato post in October 1995 after allegations of a possible connection to the Belgian Agusta helicopter bribery scandal. Now Claes, who vehemently denies any charge of corruption, has landed on his feet. The Flemish government has named him president

who should succeed chief rocket man Charles Bigot. Tipped for the Avantut, who lad moved over from CPMI, the joint aero-engine ventur of Pranter's Secretaria area engine ventur of Pranter's Secretaria area engine according to insiders, has proved 'too abrastive too American' with 'too abrastive too American' with 'all, political world of French space engineers. The man now tipped for all, political world of French space engineers. The man now tipped for has run the Paris-based European Space Agency since 1990 and who oversees the Ariane programme. It is Is brown as "Space diploman"

ROBERTO CAMPOS, a Brazilian parlamentarian, sirred Portugues parlamentarian, suried Portugues parlamentarian, suried Portugues and the suried parlamentarian, suried parlamentarian, suried parlamentarian, suried parlamentarian, suried parlamentarian, suried parlamentarian, suried consistent double and refuse to work in tunnels, said Campos, divoring rathe particularly Laint wirell, southern the suried parlamentarian suried according to the suried parlamentarian surie

# Skier finds the winning line

BANCE Telecom boxs the control of th

Deutsche Telekom and the US's Sprint, his partners in Global One, the new seam-less service for large corporate clients such as UPS, LVMH, Samsung, Taiwan's Acer and Sweden's Stated.

He is wealthy by French let is vealthy by French of the West Stated of the W

ste models 18 moore and on a sur rorm (zarrefour, but he is he press as head of France travels by France Telecom's company with a surface of the press as head of France travels by France Telecom's property of the property



vice college, Ecole Nationale de l'Administration.

view college, Ecole Nationale of Administration.

Box boards that production.

Box boards that production of the Common of these per employers of the Common 
mobile market with 1.3 million subscribers.

Atlas, its joint venture.

Atlast its joint venture.

Atlast its joint venture.

Boil Exercise and Deutsche Telekom's Ron Sommer to pusht Global Goe's service.

Pany with its products.

3,000 staff and \$850m sales in under a year. The others are co-operatives, the says.

The challengers are Concert (jointly owned by BT and America's MCI) and Unisource, led by AT&T. Bon says he is talking with Cable & Wireless Communications - strong in Asia – to ensure that Global One becomes the world leader.

Bon has already trans-

rebound to previous levels this year, in the sale cum nared with similar moves by Deutsche Telekom and Telefonica of Spain had a Telefonica of Spain had a monollith that has often been a technological leader. Until the 1960s French Lintil the 1960s French Charlet Merchael Spain and the Spain had been a second to the spain had been a second to the spain had been a second to the spain had been a 
and high-speed ATM (asyn-chronous transfer mode) transmission. But France Telecom still lags on call forwarding, call identifica-tion and internet-based ser-vices. Newsertices, such as Newsertices, such as the companies of the control of the prince of the control of the control to the control of the control of the rance lie wants to add 50 billion annual minutes of phone calls to

has governed He applied for the job at everything for two years'

piss 122 author minutes in the very many to the very many

'Deregulation but never the

Dyeads of a desire to more years. My stock option more years when ye stock option more years. We stock option of the years when years were to make years as manager. The number of a manager. The number of a genery doubled in his two years and part of the workfarch you can thousand a year, but the workfarch you can finding years at France Telecon. Part of the years at France Telecon. But then, the nam who But then, the nam who But then, the hall belowed French Alps and skis down them (Cearly loves the challenge.

1800 frequency, simi the GSM standard, although not yet offe access to all of Euror ■ SGS-Thomson

He says teleworking is much easier these days — especially with the improvements cally with the improvements of the control of

IN BRIEF powerful, structurally smaller chips, especially those used for flash memory in mobile phone and PCS. It will increase production after being inaugurated by Romano Prodi. Italy's prime minister, on 14 April. By the end of the year the company plans to emplo 450 people at the site.

■ COMPAQ, the US computer giant, team up with Intel, the US microprocessor chip manufacturer, and of

## Cable modem comes of age

Accounts manager with Nocom, a Norwegian soft-ware distributor. He pre-pares presentations for clients from his Oslo home

PC users will be soon he making faster links writes Alicia Clegg

## Canal Plus turns on the pressure

## MEDIA

David Short on how the merged French TV company is reshaping

WHEN the French subscription TV service Canal Plus agreed to merge with its Dutch-based counterpart Nethold, it became Europe's largest pay-TV operator, with 8.5 million subscribers. But now it is getting in the subscribers and the subscribers with the subscrib

in France has added to the representation of her by digital man Perre Levare meets to consolidate its operations in a consolidate its operations in consolidate its operations in consolidate its operations in the control of the cont



Out Wroat Pierce Lescue.

Out Wroat Pierce Lescue.

This month it announced that Nethold's Multichoice with the pierce and the from financial institutions and shareholders, who are and shareholders, who are a many and the shareholders and the shareholders and the shareholders and the shareholders are shareholders, bearing the shareholders and the shareholders, and the shareholders are shareholders, and the shareholders are shareholders, and the shareholders, and the shareholders, and the shareholders, 
Nevertheless, the merges shut out possible competi-tors such as British Sky Broadcasting from those ter-ritories. Canal Plus must be banking on a natural mono-poly – that there will be only one digital TV provider eventually operating in each

the summer with rivals in Spanish digital television.
Its pay-TV operation there, Sogecable, a joint venture with Prisa, the publisher of El País, and other local operators, has been locked in a battle with the Spanish government since launching in January. The government supports the digital competitor led by Telefonica and public broadcaster RTE.

'The company's answer seems to be to get tough, and to show the world who's boss'

for digital televicion. He sale with the control of the pile to the control of the pile. The control of the pile the control of the pile. The control of the control of the pile. The control of the cont

side France, as well as one of its biggest opportunities. The satellite TV industry there faces no competition there faces no competition from cable, which barely exists in Italy. On the face of it, Telepiù looks like a good bet with 820,000 terrestrial subscribers and 60,000 digi-tal subscribers. But there is

## AD LIBS

■ GERMAN media mogul Leo Kirch says he will not accept a loan of Dm500 million from a state-owned Bavarian bank after the planned credit led to accusations that he was benefiting from his connections in Bavarian positics. The

mat he was benefiting from his connections in Bawarian politics. The loan was part of a DM1 billion credit package in the package of the pack

■ THE broadcasting watchdog in France is to be given sharper teeth when the broadcasting bill becomes law later this year. The Conseil Superieur de

than the fastest widely available conventional 33.8Rbits modems is limited by two control over delays because of slow links. Cable subscribers share bandwidth without a common control over delays because of slow links. Cable subscribers share bandwidth without a common control of the contro

## Deposit your money safely offshore and receive tax-free 10.75% interest in U.S. dollars.



Gentral Bunk Butking, Brolgetown, Barbados Tel: '210-228-0016 or ,216-435-3155 Fas: 216-135-3157

## Market still rising in east

Melanie Bien

WiTil east European mankers attaining staggering not already in the region may wornty whey have not already in the region and already in the region already in the region and already in t

## US pension fund rides to rescue of investors

and say it has done so—not as welcome event for any Now the fund has produced its own corporate the Company of the UK and France, and its health of the UK and France, and its capple in General before the end of the year. The distribution of the UK and France, and it is obleve are fundamental to apply in General before the end of the year. The distribution of the UK and the Company of the UK and the Company of the UK and the Company of the UK and t

## Election jitters dent UK utilities

QCENT UN ULTIMES

IX NVENTORS may well far in the compaign, as the general celection sulfilises and financials. As the general celection sulfilises and financials, As some time sawe, but with the influence of policitor recommended that investors should consider the impact of the outcome of egislic requirements of the policy of the polic

STOCK selection takes many forms, but at Dreadner forms, but at Dreadner forms, but at Dreadner and the selection of the sele

Picking 12 of the best

market, in the pharmaceutic colls sector it is the German Fresentius group which is collected in the German of its strong 40 per cent of its strong 40 per cent carning growth a year over the collected in collected in the collected in the collected in the collected in the transport sector years and services group electronics has a strong comming records. In the transport sector years in the collected in the present part of the collected in the collected in the section in the Dreather selection line.

## Dollar damages **Dutch markets**

the value of Dutch shares. The latest inventment bouse to cast doubt on the level of the 
## Pots come out of the closet

### SALEROOM

Laura Suffield reports on Bonhams' sale of the work of Lucie Rie

OTTERY has always OTTERY has always occupied something of a middle ground between craft and art. many people, a "studio" conjures up something wn and lumpish, bought in impulse and soon signed to the back of a soard.





CoBrA is bitten by overselling

DT ART INDEX: COBRA MOVEMENT

many years, were rediscov-ered by the Japanese fash-ion designer Issey Miyake in the 1980s, and incorporated into his couture designs. Some buttons are included

CYAN MAG VELO

BI CK

fund, launched in July 1994, is managed by Steve Luk, who is based in Hong Kong. He says the market reactied calmity to the death unchanged. The fund size is

aims to provide capital growth through investmen in a diversified portfolio of

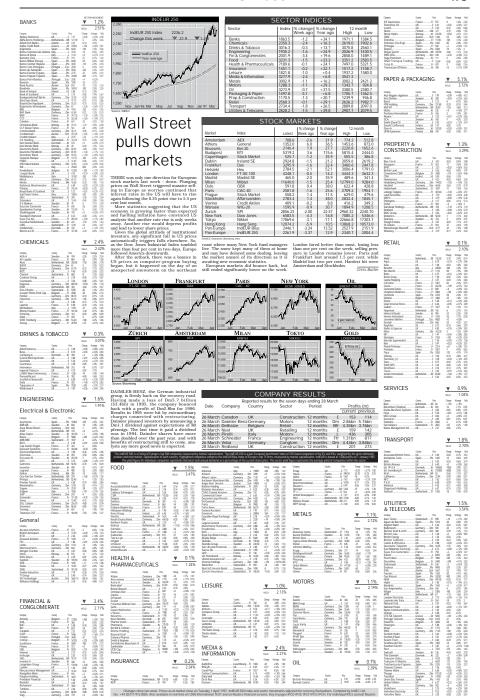
# The Eurofund rankings are compiled exclusively for The European by Lipper Analytical Services International. The top 30 money in bond and equity Eurofunds are selected each week from a universe of 1,200 investment funds authorised for sale in three or more European capture (analytical perfectors and the properties). This week is not for investigation and its provision strategy benefits. Many the properties of the provision of the properties and the provision of the properties.

Don't I	nen	Fund Name	Management Company	Owner	Investment C			Y Ortun			L Rotur		Cho	Louis	European countries in which funds
Dis.					Objective						in De				are authorised for sale
ucok				0.11.03	ugum	100.00	1 Year	2 Years	5 Years	1 Year			Million	5	# 121 CO 101
1	1	Marcury Selected East Eur	Mirroury Asset Management	Dm	Grawth	E.Eur	117.49	69		14631		69	95.8	Dac 95	AuGort/SupUK
2	2	Vontobel-Eastern European Equity B	Vontobel Fund Management SA	Dm	Granc	E.Eur	57.29	164.54	nla	78.13	221.75	102	127.1	Aug 94	AuGest/Swz
3	3	Flaming Flagship-Eastern European	Firming Fund Mgmt (Lux) SA	Dm	Gowth	EEur	51.44	144.30	nh	71.51	197.13	nia	233.6	3694	AuBrillin Fr Gerit It Noth So Swo Swa UK
4	4	ABN-Amro Funds-Eastern Europe Equity	ABN-Amro Luxemba Invest Mam	t Dm	Gowth	E.Eur	4561	103	nia	64.90	nla	102	145.2	May 95	BelFrGerMMth /SpUK
5	8	Flaming Flagship-China	Firming Fund Mant (Lun) SA	5	Granth	China	44.65	55.86	nla	63.82	8957	69	74.1	31/94	AuBal Fin Fr Garth MNath/Sp/Swa/Swa/U
6	12	Cradis Equity Small Cap Europe	Ondis/Ordit Suissa	Dm	SmallCo	Ear	4451	86.18	nla	63.66	136.44	69	103.3	Jan 94	AuFr/Gerit/Swz
7	5	Invesco Premier Sel-Greater China Opps	Invesco Intl Ltd	5	Granth	China	44.07	57.74	nla	63.16	91.85	69	11.3	36/92	AuFr/Gerlich/Neth/Swe/UK
8		Fordamerika	ADIG	Dm	Grainc	US	4205	91.58							BelGerNeth (TTT)
9	á	ABN-Amro Funds-Latin America Equity	ABN-Amro Luxembg Invest Mgm	1.5	Grawth	LatAm		69.85		60.44					BelFr/Ger/bNuth/Sp/UK
10	7	Actna Ind Umbrolla-UK Small Cos A	Actna Ind Fund Managers Ltd	£	SmallCo	LIK									AuGerleNeh
11		Actna Ind Umbrolla-Emerging Europe A		S	Grawth	E.Eur		62.54					18.9	Apr 88	AuGorlcNeh
12		Henderson Horizon-UK Small Cos	Henderson Management SA	S	SmallCo	LIK		67.36			103.43				InNot/UK
13	17	Fidelity Funds-Nordic	Fidelity Intil Ltd	Skr	Grawth										AuFrGerleeleNeth/SepUK
14	20	Marcury Salected Latin American		S	Grawth			64.30		55.63					AuGerlt/SepUK
15		Actna Ind Umbralla-UK Small Cos B	Actna Ind Fund Managers Ltd	E	SmallCo			56.16			89.93				AuGorlcNeh
16				S	Grawth			59.53			9403				AuGorle Noth
17		Marcury Salected-UK Opportunities	Mirroury Asset Management SA		Grawth			78.74		54.80					AuGerk/SepUK
18		RG America	Robect Group	MI	Grawth										BelFr(GerNeth/SwaUK (1111)
19	11	F&C Latin American Investment Co	Foreign & Colonial Ernor Mics Lt.	1 5	Granth	LatAm	34.12	67.22	nla	51.89	103.39	69	11.6	May 92	GarSweUK
20		DWS Iberia	DWS	Dm	Grainc	So	34.00	66.57	90.21	51.75	102.59	91.42	22.7	Aug 88	AuGerSez (111)
21	21	BT Global Assats-Latin Amer Equity Acc.	BT Fund Managers (Ireland)	5	Grainc	LatAm	32.64	67.88	nla	50:21	104.19	69	73.6	Stp.93	FriGat SpiSwallK (ttl)
22		Henderson Horizon-Euro Smaller Cos	Henderson Management SA	MI	SmallCo	Eur	3256	56.34	nia	50.13	90.15	69	49.4	Aug 93	ENdUK
23	28	DB Lateinamerika	DB Investment Management SA	Dm	Grawth	LatAm	3186	67.77			10405				AuGerPorSp
		Actna Ind Umbrolla-Latin American A	Artna Ind Fund Managers Ltd	S	Grainc	LatAm	31.65	56.69			9057				AuGorle Noth
25		Floming Flagship-Latin American	Firming Fund Mgmt (Lux) SA	S	Growth			58.74			93.07				AuBriFinFrGortribNothSpSwoSwaUk
36		CMI Global Natwork-Latin Ameri Equity	CM Financial Mant Services Ltd	\$	Gowth			62.30		49.06					Gerloolt/UK
27		ML Eg/Cnv-Latin America O	Marrill Lynch Asset Mant Inc	S	Gowth					4894					AuGerNethSee
38		Skandifond Equity-Nordic A	S.E.Banken Luxembourg SA	\$	Growth			68.89							lca/See/UK
29	27	Marcury Selected Euro Opportunities	Mirroury Asset Management SA	\$	Gowth	Eur									AuGork/SupUK
30		Cradis Equity-Hispano Iberia B	Ondis/Oxidi Suissa	Pts	Gillino	St	3117	63.61	5198	22.55	68.99	52.95	36.2	Markh	AuGertt/Sp/SepUK

# LAGGERS

# léading artists in Copenhagen, Brussels and Amsterdam such as Pierre Alechinsky, Karel Appel and Guillaume Corneille, peaked in 1990 with a rise of 520 per cent. The market meltdown of 1991 to 1992 was bad enough, but prices save fallen by a further

6.000



## SPECIAL REPORT

# Divided island faces critical year of talks

ECTIC diplomacy is under way in Nicosia, the world's last divided capital, to arrange face-to-face talks between the leaders of estranged Greek and Turkish Cypriot communi-ties aimed at reuniting the island under a federal sys-

war spilt along ether and war spilt along ether and program ago.
Focusing mutude as many a region and program ago.
Focusing mutude as many a region and a region are region.

This summer's drive wan m at a comprehensive, is snian-style deal, with ch side bound to imple-ent stages of a peace cord under a strict

focusing minds on resolving the Cypriot dispute, writes Michael Theodoulou

threatened military action if they come. Understandably, optimism is a word shunned by media-tors such as Britain's Cyprus-There have been far too many failures in the past to simply brush aside the prob-lems that obviously are still there. But many also share fixed the problems of the company and the getting a settlement are bet

Cypriot were killed on the land with the plane been for law which the bland was a seen to communities was deep been for the plane with the plane of the plane was deep been for the plane with the plane was deep been for the plane with the plane was deep been for the plane with the plane was deep been for the plane was deep been for the plane with the plane was deep been for the plane was deep

protect the Turkish Cyprots after years of repression. The coup soon collapsed, but Turkey's 30.000 troops have remained, leaving the of the population, in countrol of 37 per cent of the island pending a final settlement. Each side has long accepted proposals to re-unite the island under a bi-zonal federation, in which

their control.

But the exact name and
nature of that federation,
and such fundamental issues
as sovereignty, territory,
security guarantees and the
return of refugees, have led

security guarantees and the return of redgees, have led Cyprus's EU application now represents a 'historic opportunity' to bring about a settlement, says Harav san and affairs commissioner. Vet, as Hannya has warned, it could also prove to be another 'apple of discord'. as a lever to prise concessions from both sides. The application was made unilaterally by the internationally recognized Greek Cypriot in 1990, over objections.



stopped short of saying it the more than a quarter of fear of giving Turkey an Green 
## Political life that spans four turbulent decades



AT THE VE Day celebrations in London two years ago, Cypriot President Glafcos Clerides and Ezer Weizman, his Israeli counterpart, were alone among the assembled heads of state to have seen active service in the Second World War, writes Michael Theodoulou.

His experiences shaped his seventies, who have been sparring political carreer, which has for three decades. They engoy a best form of the political carreer, which has for three decades. They engoy a best form of the political carriers which has been sparring from the political carriers. They engold the political carriers which has been and weight problem. And the political carriers which t

ond most powerful ureen. Sypon-leader after Archibishop Makarios. Later, he served as acting presi-dent for five months in 1974 dur-ing the absence of Makarios, who fled the island after the Athens-backed coup that triggered the Turkish occupation. Although the right-wing Demo-



## How a colonial backwater became a bustling centre

N A Sunday morning under the vine-covered courtyard of a village house, an elderly farmer plays backgammon with his Armani-Clad son, whose mobile phone frequently interrupts the game. 'It's a working day in the Gulf,' he says by way of apology to his father, writes Michael Theodoulou.

agreeature into a bushing agreeature into a bushing tregtonal financial and business centre. In 1980, when ness centre. In 1980, when recommended 20 per cent of the contribution has affectuated 20 per cent of the contribution has shrunk to a mere five per cent, when the contribution has shrunk to a mere five per cent, with the contribution has shrunk to a mere five per cent, when the contribution has branched to the contribution of the per centre of the contribution of the contribu

part of Cyprus has been transformed



SOURCE of these confinents.

Tablic debt was 5.4.1 per
ent of CDP. comfortably
ent of CDP. comfortably
ing set by Massirchit.

There were justices in
super set of the comfortably
ing set by Massirchit.

There were justices in
super set of the comfortable
ing set by Massirchit.

There were justices in
super set of the comfortable
in the CDP set of the comfortable
in the CDP set of the comfortable
in the CDP set of the comfortable
in the comfortabl tion point, and there has been a decrease in private

ence and increasing investment.

"If we're seeing a slow-lown, it's relative. Most countries would position.

movement of capital are to be abolished and interest to be about the proposal and the proposal

PETTENN, SCORE DE EVENÇA

## Tattered flag leaves shipping all at sea

with a bad brush, says Jean Christou

MEMBERSHIP of the European Union will, in the long term, greatly affect the maritime sector of Cyprus's offshore industry, which now has the word fifth accession's still a long way off, and at the moment concerns are closer to home. Cyprus has an onen Cyprus has an onen Cyprus has an onen

closer to home. comregistry, or "lag offregistry, or "lag off
registry, or "lag

hedd in Charascol, the including the including state of including stat

ople; now that numb around 2,000. \*In the xt five years it will rpass 3,000 directly aployed," he said.



## Quality tours widen horizons on the island

THE southern. Greek part of Cyprus is failed before the control of the part of Cyprus is failed before the control of the cont

## Offshore haven attracts worldwide attention

Worldwide attention

Till Jahy and wall feel flavour and the same of a five star Lineascal and former to Cyprus the favour and the same of a five star Lineascal to the same of a five star Lineascal to the same of a five star Lineascal high temperatures and low-lineascal through the same of a five star Lineascal high temperatures and low-lineascal through the same of the same

MAG VELO BLCK





## EXPERT PROFESSIONAL SERVICE AND ADVICE FROM CYPRUS





## SPECIAL REPORT

# How to improve your mind, body and soul

Robert Nurden on the subjects you can study from yoga and religion to cookery and culture

when arms anowe in both mode and uployed his verse hurs, and he had to tell himself if was obligated in the control of the con



Taking the plunge: various forms of voga are among the mind-boggling array of sum

the millemium, for exam accommon typica are arrived to miscognia gravity a surmer the millemium, for exam accommon the properties of the Abbey House in mess or gardening and properties of the 


# Summertime and learning is easy

Irish blend of knowledge and craic

Submitter and the production of the case of heavy and except and the care heavy and except the light intellectual content and the system of the light intellectual content and the light intellectual content and the system of the light intellectual content and the system of the light intellectual content and the system of the light intellectual content and th



16.

Santander

SE.

## SPECIAL REPORT

## The New England School of English Boston

Experienced teach Intensive classes Flexible schedule

Specialized Subjects

American-style

university in Brussels

Dynamic international setting with smaletts from 60 countries

All claves rough in English
menon-tyle liberal sets undergraduate education

Summer program: 6 courses in various subjects
 From June 9th to July 19th 1997

For more information please contact our Adminolous Office: VESALIUS COLLEGE - Vrije Universiteit Brusse Adminolous Office, Dog 143, Peintan, 2, 1909 Brussel, Belgium Tel: +32 24629 36 26, Fax: +32 24629 36 37 e-mail:vesalius/60 vtect3.vub.ac.be http://www.vuba.be/VECO

**VESALIUS** 

VRIJE UNIVERSITEIT BRUSSEL

in association with Boston University

UNIVERSITE AIX-MARSEILLE III

NSTITUT D'ETUDES FRANÇAISE POUR ETUDIANTS ETRANGERS

SUMMER SCHOOL SUMMER SCHOOL

4 WEEK INTENSIVE SESSIONS IN JUNE,
JULY, SEPTEMBER 1997

DEFIDIAL EXCURSIONS AND WINE TASTING
HOUSING POSSIBLITIES: RESIDENCE HALLS
HOMESTAYS, STUDIO APPARTMENTS

Tel:+33 4 42 21 7090 Fax:+33 4 42 23 0264

COLLEGE

All hold degrees from Harvard or other top univers 10 levels of total linguistic and cultural immersion New classes begin every month.

TOEFL Preparation, University Preparation, Business English, Computer Literacy, Advanced Conversation and Pronunciation. Homestay and college-style dormitory accommodations available. Located in Harvard Square, one of the most dynamic student cent

the United States. Certificates of attendance and achievement awarded

The New England School of English Harvard Square 36 John F. Kennedy Street Cambridge, MA 02138

Phone (617) 864-7170 (24 hours) Fax (617) 864-7282

An Extraordinary Opportunity to Learn English

UNIVERSITY OF CALIFORNIA

Pre-arranged dorso en apartments

COMIZED EXECUTIVE TRAINING ANYW

IN THE WORLD

Soudy in a nafe, warm and beautiful Southern

California contail community

Please contact: Ms. Angelika Volkman, Director Accelerated Certificates esity of California, Irvine, University Extension ox 6050 - EU Irvine, California 92716-6050 US/

BORDEAUX

INTERNATIONAL SCHOOL LIPGRADE YOUR FRENCH

lly geared to help you achieve higher g

Combine intensive study with opportunities to enjoy the historic city of Bordeaux and the surrounding area. Your stay with a welcoming Bordeaux family allows you to experience the French way of life and increase your fluency

about £600. For a copy of our Summer School brochure, call (33) 5 57 87 02 11

School Brochure, Call (33) 5 5/8/ 02 11

Bordeaux International School,

53 Rue de Laneppe, 3000 Bordeaux, France
Tel: (33) 5 5/8/702 11 Fac: (33) 5 56 79 00 4

UK Tel: (44) 181 681 5915

at GCSE and A level, our Sun ses are rewarding, effective and fun.

in the language

Tel: (714) 824 5991 Fax: (714) 824 8065

## European Union Studies Summer Program in Lyon (France) - August 18th - September 1st 1997

For the fifth consecutive year LYON is the site of the Université Européenne d'Eté à Lyon - Summer European University in Lyon (August 18th - September 1st 1997), organised by the Montreal Université, the City of Lyon, the Rhône-Alpes Region, the Lyon Chamber of Commerce and Industry, the Universités Lumière and Jean Moulin of Lyon

The summer studies program is designed for European and North American students, researchers and managers interested in European integration and the economic and political issues facing nations, egions and cities.

For information, contact: Madame F. BLONDIN Université Européenne d'Eté à Lyon

20, Rue de la Bourse - 69289 LYON Cedex 02 France Tel: +33 472 40 56 39 Fax: +33 472 40 59 60

Next International Education Special report: DISTANCE LEARNING May 15 1997

Arif Bajwa & Adriana Blond +44 (0)171 418 7878 tel +44 (0)171 713 1835 fax

## LEARN ENGLISH IN THE FRESH CANADIAN AIR! Canadian Experience Outdoor Education Centre June 30 to August 24; Open to boys and girls ages 12-15

Great Canadian Rocky Mountains Tour,
7 Days starting June 15: Cost: CANS1499
Includes lodge and luxury carrying accommodation and meals
Accompanied by an ESL teacher and two nature guides.

Vacation Study Program in beautiful Vancouver weeks CAN\$1300; 3 weeks CAN\$1700; 4 weeks CAN\$210 dades homestay accommodation, activities and language cla

Vancouver English Centre 840 Howe street, Suite 200 Vancouver, BC, V6Z 212 Canada Tel: (+1 604) 669 4227 Fax: (+1 604) E-mail: camps@vec.bc.ca

### UNIVERSITY OF STIRLING

Summer School English Language Programme

12 July to 2 August

2 to 23 Angus GENERAL ENGLISH ENGLISH FOR BUSINESS AND COMMERCE ENGLISH FOR UNIVERSITY STUDY





For brochure and application form: Centre for English Language Teaching University of Stirling Stirling, FK9 44A, Scotland, UK Tel: +44 1786 467934 Fac: +44 1786 463398 E-mail: hwm1@stir.ac.uk url: http://www.stir.ac.uk/epd/celt/c



EXCITING ACTING HOLIDAYS

injoy all aspects of being on stage: 6 or 13 days' stays in Summer 1997 (+ non-resident course in London)

Anglia Summer Schools

15 Inglis Road, Colchester, Essex, C03 3HU, UK. Tel: +44 1206 540111 Fax: +44 1206 766944

St. George's School

CH-1815 Clarens/Montreux - Switzerland Tel:+41/21/964 34 11, Fax:+41/21/964 49 32

SUMMER COURSE

Boys and Girls aged 10-16 30th June gg 7th July to the 26th July

Summer School in Geneva, Switzerland
In July and August - Sessions from 3 to 9 weeks
For Boys and Girls aged \$ to 18 - Boarding and Day School

programmer:

Prough or English comment for all levels, antall classes. Malfored learning corns
as programmer:

The European Council of International Schools (ECSS)
The European Council of International Schools (ECSS)
Celliged in Learner, 3 of the Schools of Schools, 2 George of SCASC)
Celliged in Learner, 3 of the Schools of Schools, 2 George of SCASC, Celliged in Learner, 3 of the Schools of Schools, 2 George of SCASC, Celliged in Learner, 3 of the Schools of Schools, 2 George of SCASC, Celliged in Learner, 3 of the Schools of Schools, 2 George of SCASC, Celliged in Learner, 3 of the Schools of Schools, 2 George of SCASC, Celliged in Learner, 3 of the Schools of Schools, 2 George of Schools, 3 of the Schools  3 of the Schools of Schools, 3 of the Schools, 3 of th

## Spanish Courses for Foreigners / Hispanic Culture and Civilization

Universidad Internacional Menéndez Pelayo UIMP

Spanish Classes. Course for Teachers of Spanish as a Foreign Language.

4-30 August: Spanish Classes. 4-15 August: Course for Teache of Spanish as a Foreign Language.

The University has a limited amount of accommodation in its residences for both students and teachers.



## THE BRITISH INSTITUTE OF FLORENCE

## ITALIAN and ART HISTORY

Regular short courses
 One year 'A' Levels

Tel: +39 55 284031 Fax: +39 55 289557

Lungarno Guicciardini 9, 50125 Firenze, Italy

## UNIVERSIDAD DE ALICANTE

Spanish language and culture courses SUMMER AND SEMESTER COURSES

Excellent tuition
 Small classes
 Use of University facilities: sports centre libraries, etc.

libraries, etc.

Accommodation Service

Foreign Student Welfare Service

Complementary Activities (sailing, and Spanish dance)

Excursions and trips

operannos, conact: al Relations Centre, Universidad de Alicante, 036 paia. Tel: +34 6 590 37 93 Fax: +34 6 590 37 9

### CAMBRIDGE SUMMER SCHOOL IN ENGLISH

- Junior and Intermediate Levels. 1 week, 2 week and monthly co m home environment in friendly famili Personally supervised by our experienced staff

Detains available from:
Marion Stubbings,
Cambridge Language and Accommodation Services
274, Milton Road, Cambridge. CB4 ILQ. UK
Tel: +44 (0)1223 425397 Fax: +44 (0)1223 425968

ALL YEAR - ALL LEVELS - ALL AGES - ALL COURSES - ALL AREAS

ENGLISH FOR LAWYERS

4

ENGLISH FOR BUSINESS
 A COMMERCE
 ENGLISH FOR SPECIAL
PURPOSES
 ENGLISH THROUGH
LEISURE

Ass. IL SOLE E LA LUN/ Tel/Fax: +39 (0)432 530006 an a

### STUDY GERMAN IN AUSTRIA UNIVERSITY OF VIENNA

N. LANGUME, COURSES FOR COMMENT July 6th to September 20th 1997 (5 sessions). Courses for beginners and advanced students. Mississum age 16 ses for courses for 4 weeks XX 4.290 (appr. £240) schaivle charge for language courses and most for 4 weeks AXS 9.650 (appr £550)

4 works ATS 9620 (appr 2520)

Detailed programme from:
Winner Internationale Hochschulknew,
A-1010 WEEN, Universitat

Tel: +43 (6)1 485 1254 Fac: +43 (6)1 485 1254 10

http://www.anshvis.ac.at/WHHOK

Archaeology: 16 Jun - 25 Jul (various options)

 Maltese Lace: 6 - 13 July Federalism and International Law: 24 - 31 Au

Sels College London

retensive English courses for foreign adult learne 'tained university graduate teachers hunter century of teaching English to the world ituated near the Royal Opera House LONG ACRE, COVENT GARGEN, LONDON WCHE SHI LEPHONE: 0171-240 2581, FAX: 0171-379 5793

## DISCOVERING THE SOUND OF ITALIAN



# <u>Eürgipean</u>

when the privace lake and in the modellinement below the privace lake and in the modellinement below the privace lake and in the control of the privace lake and in the privac

. . . . . .

...

Tel+44 1534 852590 Fax+44 1534 856727 unnvfield La Rocque Jersey JE3 9SG Channel Islands e mail interior (titl net Web; http://b JOURNALISM SUMMER SCHOOL

DI 014

## 28 July - 22 August, WC2.

News reporting, feature writing, media law. WP & DTP. Visits to review exhibitions, theatre & Parliament

MICHGAN STATE UNIVERSITY TEAT

ILLY 1997 INTERNATIONAL SUMMER SCHOOL

EXTERNAL RELATIONS OF THE EUROPEAN LINION

Place: Brussels, Belgium Programme: Credits to be taken among six semina EU External Relations - Pillar II - 1-11 July EU External Relations - Pillar II and III, 1-11 July EU External Relations - Biblishell Relations, 1-11 J European International Relations since 1945, 1-2

European Union Policies, 1 - 24 July European New Security Challenges, 1 - 24 July

ational teaching staff: ULB, MSU, NATO, EU Is

EIPA (Massiricht), University of Nimegen, IEP d'Air

etion fee: 22,000 Belgian Francs (± 580 ECU)
optication fee: 1,200 Belgian Francs (± 30 ECU)
plication fee: 1,200 Belgian Francs (± 30 ECU)
plicms: Joint Certificate delivered by CERS (ULB) an

James Madison College (Michigan State Uni

WIERLINGUALERSEY

LONDON SCHOOL OF JOURNALISM •

# MONTE ROSA - MONTREUX

57, Ar. de Chiller CH - 1820 Ment Tel: +41.21.963 53 41 Fax: +41.21.963 47 83

## ENRICH your child's Summer!

English Language courses plus an outstanding activity-tich programme for youngsters 7 - 16 at or exclusive, supervised residential campuses in England will give them an unforgettable Summer - Buckswood -

colour brochure fax us t +44 1825 765 010



JOHN F. KENNEDY JOHN F. KENNEDY
INTERNATIONAL SCHOOL



## THE SUMMER EXPERIENCE - FOUNDED 1973 turing July and August, JFK offers an outstar

summer camp program for children 7 - 13. A fun-filled, challenging experience, combining language instruction in English or French with sports, activities, excursions and camping.

Tel. (+41)(33) 744 13 72 or Fax (+41)(33) 744 89 82

## Brussels spreads the word about translation jobs

Peter Matthews on how people with

multilingual skills can track down work

throughout Europe

EVERY year more than 100,000 documents are translated into 11 lan-guages by a team of trans-lators at the European Commission, constituting

Some study. Contracting and the contraction of the

in the public series.

There is also as interest of the public series. There is also as interest of the public series of the series of the public series of the public series of the public series of the public series of the series of

## Raising the roof in Rome

They just wanted to get a better look at the curious car I was to look at the curious car I was the property of the control of the curious car I was the curious car I was the curious car I was the curious care for the curious care duction was the curious care for the curious care f

the bigger Grand Move is

an instantly forgettable, play-it-safe

Tony Lewin finds that one way to get noticed by the carabinieri is to drive the tiny but tall Diahatsu Move



Buzz-box: the Move looks as if it has been squashed between two buses

passengers and onlookers than the driver: when you are behind the wheel, the Move feels unwilling to tip over, though bumps and ridges in the road do deflect it from its course.

there is a certain satisfaction in carrying four people in reasonable comfort while using less road area than a Fiat Cinqueceato. But on the other hand, it feels filmsy and metallic (though the interior fit-tings are decent enough), and while the driver is provided with an

alray, crash safety is sure to be a concern among buyers used to larger and beavier cars.

And will people pay out Punto money (\$12,000-\$13,500) for a quirky novelty from a minor payment of the property of thing more substantial (such as the Skoda Felicia, which is cheaper than the Move) will be

Micro-cars also need scaled-down prices

MICTO-CATS also Need MICTO-CATS also need in Japan as result of inner-tip parking regularisms which parking regularisms which are supported in Japan as a result of inner-tip parking regularisms which are supported in Japan as a support of the Japan are supported in Japan are SCAIEO-GOWN DFICES
markets in the world. But Peter
Schmidt of motor analysts
Automotive Industry Data
doubts that they will have much
impact in Europe. Europe is
different to Japan: we are less
fashion-conscious. The says.
But the main problem is price.
In Japan, basic micro-cars sell
in Japan, basic micro-cars.

for about \$6,500, but when they come to Europe they are priced too high for their size.

If they were as application of the state of th

## TRAVEL UPDATE

wenths at 14.25.

\*\*THE growth in demand for short-term apartment and bed-and-breakfast increases accommodation has a platform and the same accommodation has been accommodation has believed this year. Despite the hike in London hotel prices – of ten to 15 per cent – the apency has bed-and-breakfast rate at 555 (588) per night. All rooms are in private homes but have the own bathrooms, and the price own bathrooms, and the price reservations; properties are Reservations; properties are

(15.35 on Sunday).
■ FROM this month, members of British Airways and American Airtines! frequent-flyer schemes sleage on either airline – with the notable exception of all non-stop transallantic services between Europe and the US. This brings to 20 the number airlines associated number airlines associated with the control of the control of the property of the control of the con

## THE BUSINESS DIRECTORY

BUSINESS SERVICES

reasonable comfort, and does everything a standard-issue estate ought to do-plus some things they shouldnt, such as ratilling over burings. Borin beige and boxy, Daihatsu sees the \$19,000-322,000 Grand Mova cut-price competitor to the Renault Megane Scenic: I see it as a latter-day Nissan Prairle. A better name for it would be Bland Move.

## FRAUD: AN IMPORTANT NOTICE FROM CITY (UK)

Inter-Bank Trading - Bank Guarantee - Roll-Programme - Self-Liquidating Loan - As Prime or "Top 25" Bank • Credit Line • Discounting • Euro-Funding • Letter of Credit • Surety Bond • Sinking Fund..

about the proposal's validity? Terms such as those above are regularly used by thieves and fraudsters who promise hage profits or . blain a professional opinion. City (UKI's extensive knowledge and experience could prevent you from losing your money.

Our professional consultants can provide vital information, extensive written reports or presentations on all the following and more



facsimile +44 (0)990 133561 telephone +44 (0)990 133512

AUTOS TAX FREE CAR EUROPEAN - JAPANESE - AMERICAN BRAND NEW CARS DIRECT FROM OFFICIAL IMPORTERS et us know the specific make & model you are interested in and by return we will mail you our

General Information Booklet with the current prices of the make and model of your choice SHIPSIDE TAX ERFE WORLD ON WHEELS B.V. Kruisweg 631, PO Box 430, 2130 AK Hoofddorp, The Netherlan

Phone: + 31 20 653 33 33 Fax: + 31 20 653 32 41 Internet: http://www.shipside.com E.mail: info@shipside.com

Send :	ne your General Infor	mation Booklet today	
Name:			
Address:			
City:	Postal Code:	Country:	
Phone:	Fax:		
I am interested in m	ake: (1)	(model)	
EU97		(model)	

SWISS BUSINESS ADDRESS Bank Introductions plus New-Anonymous Account

BUSINESS OPPORTUNITIES START YOUR OWN IMPORT/EXPORT AGENCY
No capital or september mg, No felk. Willed. Storn home. Past-ful time. Advisory tentrol incl. Emiliated narket & contrac Please fax: +358 6 222 9530, address: TINTENTO, PL659, FIN-33101 TAMPERE.

Molicony service inci. Combitted 1968: Cleaner in 120 counties. 1968: Oler in 120 counties. 1968: Oler in 120 counties. 1968: Cleaner in 120 counties. 1969: Cleaner in 120 counties. 1969: Cleaner in 120 counties. 1968: -46 (6) 121 683 2012

NO maximum. Tel: 717-397-7777 Fax: 717-397-7490 (USA) Phone: +1 602 948 0801 Fax: +1 602 948 8903

GUARANTEES

BUSINESS OPPORTUNITIES

LAWYERS

Malmö Bitchus, S211 20 Malmö, Sweden Tel + 46 40 79985 Fax + 4640 976580 FOREVER LIVING PRODUCTS World Leader in ALOF VERA

Reps Wanted

BUSINESS FINANCE & INVESTMENTS

GLOBAL PROJECT FUNDING



Fees are not requested prior to an offer of funding being made.

OFFSHORE COMPANIES FORMED WORLDWIDE **ALL** 





GIBRAI TAR ISLE OF MAN

£606 £875 Includes Incorporation

and management services

PERSONAL, EFFICIENT & PROFESSIONAL SERVICE OF TRUSTS, OFFSHORE BANKING, YACHT REGISTRATION & VAT PROVIDED BY IN HOUSE LAWYERS & ACCOUNTANTS

FIDUCIARY MANAGEMENT SERVICES LTD 9 WIMPOLE STREET LONDON W1M 8LB

TEL: +44 (0)171 436 8100 FAX: +44 (0)171 436 8188 PLEASE SEND ME FURTHER DETAILS



## UNLOCK THE SECRETS WITH OUR HIGHLY ACCLAIMED FREE GUIDE

OF OFFSHORE COMPANIES AND TAX FREE TRADING

KAISEE

OFFSHORE COMPANIES

AND TRUSTS N LIECHTENSTEIN NND WORLDWIDE

Ask for our free informatio

BANK ACCOUNTS

EU CREDIT CARDS

BANCOPPS - \$2 988 AM IMMICPATIO

S & M INTERNATIONAL TRADE AND FINANCE LTD CALL FROM A FAX WITH

Z

Our expert advice and step by step guide will help you to retain tax free profits in discrete tax havens • Isle of Man • Bahamas • Liberia • Delaware • Channel Islands • British Virgin Islands • Ireland

### NATIONWIDE COMPANY SERVICES LIMITED

SOMERSET HOUSE TEMPLE STREET BIRMINGHAM B2 5DN TEL: +44 (0)121 643 9669 FAX: +44 (0)121 616 1346

### SEE OUR OFFSHORE WEBSITE

www.nationwide-company-services.co.uk. e-mail: sales@nationwide-company-services.co.uk

By English Lawyers from £250

Tel: +44 (0)1398 331061

Fax: +44 (0)1398 331918

### TAX FREE IRISH OFFSHORE COMPANIES OFFSHORE COMPANIES

incorparate in Ireland & other leading there jurisdictions: Behamas. Belize altar, Isle of Man, Turks & Caicos Islands, etc.

# SECOND CITIZENSHIPS SECOND PASSPORTS PERMANENT RESIDENCE

INTERNATIONAL COMPANY SERVICES (IRELAND) LTD

353 1 661 8490 Fax: +353 1 661 8493 lail: id-info@icsl.com\_http://www.ICSL.com

### INTERNATIONAL FINANCE

Send short summary of requirements

via UK Fax (0) 1485 535 737



INTERNATIONAL PROJECT FINANCING

BARONIAL TITLE

USINESSES FOR SALE A WELL-ESTABLISHED

NGLISH LANGUAGE SCHOOL

## COMMODITY DEALERS &

Your service for Russ Don't miss this unique chance in History

PARADISE

ATTA - PRESS - JATT

TAX PLANNING SPECIALISTS

THE WORLD'S LEADING OFFSHORE COMPANY AND

BAHAMAS BELIZE BV ISLANDS CAYMAN DELAWARE LLC GIBRALTAR

ISLE OF MAN
JERSEY
MADEIRA
MAURITIUS
NEVIS
PANAMA
SEYCHELLES
TURKSICAICOS
UK LTD

For Immediate service and our 185 page colour brochure TEL: +44 1624 815544 FAX: +44 1624 817082

USE THE DEFINITIVE OFFSHORE

www.ocra.com



LUXEMBOURS MS (retire KARLS OCIA QUODINIO DEL JA 19 PL. F. ADRAGE L. HIR L. JASSO DE TR. 1352 230 286 HAP. - S. [2] 4350

SWEDEN EIGENE BOOK COMA TANCON SECENTIANDS AND STATE SECENTIAND SWEDEN SECENTIAND SWEDEN SECENTIAND SWEDEN

GREECE 16 3000 MECD, ADDRONG-MICHA OCHA GREECE 27633-7400-00 SE 527996 AVENUE, A\*406 THZ\*, 698400 TEL: 401 722 3296 FAST +851 321 1396 CYPRUS
DIRECTOR A DE VARISH MARIS
DOTA COPRUS
LECTA FILLEDO CALTE À EL CARCO MOLAS,
DIRECTOR A, MICCORD, CAPPA, S
L. 4257 2 (7)2311 | EACH + 237 2 465462

MADEIRA DEDIGID 1600 DI COUNTA, ESC. MILA, 1600 MACOR LDA RUN DOS MURCAS NO 68, 1989 F. JACHA, MAZERIA, PORT., GAL TEL: 1721 91 200 1730 1841 1731 91 277 44 MARIENTIUS CHIE PAREL DAS D'INS MES COM REARTIUS (TO WORLD HOSE), SEW LLAW WINTEN S PORT LOUIS, WA. 2015 TEL 428 21 5130 164, 420 2" 560

SÉYCHEALES COBA ACC"SA 1005 (18) 305 AMEI CHAPSES ANGAF FEE, 11 HORSES 983 MARE SPORELS TEL - AND 275555 MAY AND 275088 SINGAPORE MRID AND FIAN ORGA ISSA FIAN ORGA ISSA FIT LTD STRACE 25-08 C. PROBE SINGAPORE DELL! M 505-085 FAX: 40-12

HONG KONG
FOM BOARD TO THE TOTAL TO THE

USA WEST COAST
KES VARIECE LICEURES
AND LIP
SOTI, ARREST ESAN, SUP: 100.
VIRROST TRACE OF SUBSECTION
TO: 1774 (643)04 FAC: 1774 (643) Offices also in: AUSTRALIA, SOUTH AFRICA, BAHAMAS, CZECH REPUBLIC

## No. 1 OFFSHORE COMPANY SPECIALISTS BANK a/c - TRUST - OFFSHORE

**ERIC LUND** conseiller juridique SUISSE

phone: 41 79 220 25 74 fax: 41 27 323 72 88

Privacy Protection, US Bank Account, US Immigration, A Pline Services, For free kit con

GL BAL

NOTICE

READERS

## TELECOMMUNICATIONS SAVE 60% ON UK CALLS

S.Africa UK 78c/min 60% Spain UK 41c/min 50% Singapore UK 61c/min 40% France UK 38c/min 30%
Australia UK 41c/min 30% Call + 44 181 585 0014

Fax + 44 181 585 0075 DIAL INTERNATIONAL Email dit@gogo.demon.co.uk

## CONFERENCES & EXHIBITIONS

OFFSHORE FINANCE: A 5 TRILLION US\$ INDUSTRY.....GROWING FAST!



THE PREMIER OFFSHORE **EXHIBITION & CONFERENCE** 

Herald Eribune

### THE ULTIMATE NETWORKING EVENT

SHOREX is the first and only international exhibition dedicated to SHORKX is the first and only international exhibition indicated to outlines previously arrives cannot office merce. In as Sheen higher by the industry as "the ultimate redunding creat". A Shence, you will not out who is dong what it the ordinary media, personal, will not out who is dong what it the ordinary media, personal, with professional and intermediates, undicatand men products or that the professional and intermediates, undicatand men products or that the professional and intermediates, undicatand men products or that the professional strength law films, a purpose companies, financial publishers and generating the last films, which should be a subject to the professional services. So whether you and retrieval professional services, So whether you are in orthodor professional services. with clients heading offshore or an e Investigate now on +44 171 482 1000.

## 97 PROGRAMME

MONACO • 10-12 JUNE 97
Corrention Centre of Monte-Certo
SHOREX SUMMER 97: the exhibition
DVANCED OFFSHORE: the conference

LONDON • 2-4 DECEMBER 97 Business Design Centre SHOREX 97: the exhibition ADVANCED 2000: the conference



JERSEY C.I. Business Services inc mailing address. Tel +44 (0)1534 24100 Fax +44 (0)1534 59662

SERVICES

## Eü<u>rüpean</u> Classified Advertisers

If you are based in the following areas, e contact YOUR LOCAL REPRESENTATIVE

GERMANY Mountail & Currell Tel: +49 2633 7187 GEMANY Negosi & Constl Et. 49 523 1716

EASTERN ERROW Et. 40 524 1716

Fig. 40 724 6735

TALY Min. A Sond. Tel. 477 18 7831

TALY Min. A Sond. Tel. 477 24 67053

TALY Centel & Sond. Tel. 477 24 67063

TALY Centel & Sond. Tel. 477 24 67063

TALY Centel & Sond. Tel. 477 27 1825

SPAIN Canton. A Sond. Tel. 477 27 1825

Fig. 41 75 27 1324

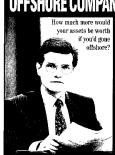
Andreader. 477 28 0025

EASTER CANADA SOND ET. 477 28 0025

EAST

Telefas: -353 (021 885 608 SCOTLAND: Peter Bailey tel: +44 (0)131 343 2323 Fas: -444 (0)131 332 8822 FAR EAST: Hutton Media Ltd. Tel: +852 528 9135 Fas: -852 528 9257/9281

144 171 418 7878 (tel) +44 171 713 1835 (fax



In many cases a law mit gallon scheme can be despordent or hip to salve lawse that also to protect both family and professional assets in particular, international asset protection trust se becoming more popular with modical and legal profess crists as a result of increasing legator and indirecting insurance costs. Absolute confidentiality can also be obtained by the use of mornies and trusts. Pro-chiling unveitoring third parties pring into your personal financial ortains.

How do I find out more?

How do I had out more?

Semly complete be endoted coupon and fas or sortid to an Limitim off or fire a fire full coor brothers considered for the service of 


Can I benefit from tax planning advice?

hemostocles Bervis Ave., Palais D'Iveire H h Floor, P.O. Box 1762, 1513 Nicosia, Cyp Tel: 357 2 447 448 Par: 357 2 447 451

UK 189- DOMESTIC CC 1:  BY YORKTION  TO SPAING FUNICUIONS	TOWNS CHESTATION OUNCE CHESTATION
H/MI	
4,300 Ks	



THE LEE VALLEY Golf & Country Club, 13 kilometres from Cork in Ireland, is being sold by its owners, a group of local businessmen, through the agents Irish & European and Knight Frank. The course, set in 64 hectares, was designed by

Irish golfer Christy O'Connor
Jinr and opened in July 1993. It
su pto 6,100m in length, and
to provide conferencebanqueting
The 1,388 square-metre clubhouse has a 120-seat restaurant, two lounges, a snooker
room and a golf professional's
fairway, which could be

included in the sale. According to the agents, the club is profitable; and they are looking for offers in excess of £3 million (84.9m). Contacts: Irish & European, tel +333 21 277 606; Knight Frank, tel +44 (0) 171 629 8171.

## Lisbon puts faith in the Expo effect

EXFO '98, which opens on 22 May next year in Lisbon. The state of the property of the property of the property of the world's of the world 
Lisbon has more reason to be optimistic about the Expo effect than Seville; and it has used the event as an chance to renew the urban fabric, create new business parks and improve its transport sys-tem with motorways and rall

lines.

As was the case in Seville, the key finance has come from the EU, although there has also been substantial private investment.

Lisbon's doubts will remain

■ THREE groups of consultants have been chosen by the Swedish State Railways and the City of Stockholm to produce designs for a planned hotel and congress centre in Stockholm, part of which will be built above the rail lines at the central station. Studies will be presented in

being bunt on un. Os.
Lisbon.
Hans Koster of Swedish
developer Aranas, which is
developing the Quinta da
Fonte office park, is uncon-

ne when a committee will oose one to build the 60,000-sqm project

ASHLEY NICHOLSON, director of Sapcote Real Lofts, which has just launched a residential

## Showing the Algarve a green light

THE climate and environment of Portugal have always been great ascests for its residential property developers. But although the climate has remained one of the friendliest in Europe, the environ-ment was threatened by uncon-trolled development, particularly in the Alsayre.

trolled development, particularly in the Algare.

The Algare were the effective ment of planning policies has prevented developers from destroying the attractions of the area = 10 the ment was a Green Gibbe environmental award from the World On the second, 850 thectare phase (the first, also of 850 developer worked alongside Green Globe in our maintain the environment and men antural resources efficient of the second o

## RESIDENTIAL

Clive Branson reports on environmentally friendly policies and the latest golf-related developments

golf-related developments of the marins, which is the largest in southern Europe. An archeological centerin, including a museum, is a constraint of the control of the cont



Peace and pergolas: São Lourenço Portugal's strong letting market, which enables them to earn money from the property when they are not in occupation." he says. says. says are the late of the property when they are not in occupation." he will be a says. which are close to the sea and to Faro airport. Many of the develop-

ers, such as Britain's Bovis, have been operating in Portugal for decades. Bovis is building 30 apartments in its São Lourenco scheme in Quinta do Lago -14 were sold before completion. Prices where the price of the sold before completion. Prices who befroom unit. Buyers are entitled to apply for membership of the highly exclusive São Lourenco golf club, which is rated one of the best in Europe.

club, which is rated one of the best in Europe.

One of the most active developers in the western Algarve is the Vigita group. It has five sites offering a selection of properties from two bedroom villas alike25.5m to three bedroom houses for Exc31m. The control of the contro

Contacts: Bovis, tel + 44 (0) 1202 29 1906; Hamptons, tel + 44 (0) 171 822 8822; Vigia, tel + 351 82 65 376.

## INTERNATIONAL PROPERTY - RESIDENTIAL



Tel: +44 (0)171 580 2066 Fax: +44 (0)171 580 2067

DIANO MARINA

BEAUTIFUL PEOPLE - ROSES ALL WINTER

DELIGHTFUL RIVIERA TOWN BETWEEN SAN REMO AND ALASSIO

Sunny Central Apartment, Sea Views, Terraces, Salone, 3 Bedrooms, 2 Bathrooms, Garage, Extras.

QUESTIONS ?

CONTACT OWNERS

TEL +39 761 485008 FAX +39 761 485002

SPAIN

RICHARD A ROOKE

Independent Property Consultant

TEL/FAX 34 (9)6 5320024

"BEST BUYS" ON THE COSTA BLANCA

PROPERTIES AND LOCATIONS THAT

ONE ONLY DREAMS ABOUT

The Property Exhibition and Information centre Avda de Francia, Edif Playa 9, Mil Palmeras, Pilar de la Horadada Alicante, Spair

Member of FIARCI The International Real Estate Federati

## WILLIAM ODDY & CO SOLICITORS

We are a firm of English Solicitors practising in the Algarve for over 10 years. We are governed by the rules of conduct of Society of England and Wales and provide a similar level of professional dards and protection as in the UK. We dvise on all areas of Portugu

Rua 5 de Outubro 174, Almancil 8135, Algarve, Portugal

+351 (89) 395556/399131/399181

Fax: 395710 UK 01462 674767/0161 620 5067

IL POGGIONE

TUSCANY

Medicut III2 searchi 6 House Development istoric site 20 mins. Sie Property & investments To buy or sell...Contact us Urbinvest - Realvilla Lda 8125 Vilamoura - Portugal Tel +351 89 389393 Fax +351 89 389059

urbinvest SWITZERLAND

ALGARVE agos - Praia Da Lu JILL LDA.
PRAIA DA LUZ
Tel: 351 82 788870
Fax: 351 82 788877
Villar with Pool from in Torgon near ski lifts Smin from Montreux. Q

#125,000 Tel: USA 510 820213:
SWITZERLAND
Fax: USA 510 837898 SWITZERLAND ike Geneva Region, Montreux, Villars, Gruyère, Valais

Linumous Apartments & Chante career from businer, Computy domicilation, and Swins residency advice. LENNARDS PROPERTIES INTERNATIONAL. Swins: Int 41 21 989 20 20 Fax: 41 21 964 70 Tel UK: 44 (0)181 906 0515

GREECE GREECE

Call for details or Fax: +39 577 7070

THEOMAR:... 3722 Limasod, Cypru Tel: (357 5) 372917 Fax: (357 5) 377740.

SOTOGRANDE

## Eürepean

CDN \$ 48,000

## PROPERTY EDITORIAL CALENDAR **SPRING 1997**

10 April: SPECIAL REPORT. SPANISH PROPERTY & GOLF 17 April: RUII DING VOUR OWN HOME

24 April: AMERICAN REAL ESTATE

1 May: LONDON

8 May: SPECIAL REPORT -PRESTIGIOUS PROPERTIES

For more information, or to advertise, contact LEO RAYMAN & ELIZABETH FANNER +44 (0)171 418 7878 (tel) +44 (0)171 713 1835 (fax) E-mail: classified@the-european.com

/ELO BLCK

COMMERCIAL wo of which are still under construction) will attract international tenants. So far, 80 per cent of the 30,000 square metres is let. Rodrigo Costas — directre assessed. For example, the outlook for quality hotels in Lisbon is predicted to be weak, despite Portugal's improved economic perfor-mance.

According to hotel consultants Pannell Kerr Forster,
'the prospects are not good
in the short to medium-term for the quality hotel
market.' Occupancy levels in
the past year have only
undged 60 per cent, and large
discounts on room rates are
wide-orpead.

midged to pe semidiscounts on room rates are widespread.

As far offices are con.

As far office

So per cent of the 30,000 So per cent of the 30,000 Rodrigo Costas, managing director of Microsoft in Microsoft in Indicate the American South S

development, the Lycée in Kennington, south London, says his development is 'a weird place where Georgian squares and French cafés rub shoulders with kebab shops'. The first phase will have four lofts and three houses starting at £135,000 (\$216,000). Contact: tel + 44 (0)171 937 3878.







courtyard, garden. Quay 30 foot long, mooring 40 foot tor yacht 26 foot £460,000

## Travel & Leisure



FICTION WRITERS New impaint seeks origin works of fiction.

NTERNATIONAL Readers are advised to seek appropriate professional advice

LIAISON

TO ADVERTISE IN THE PROPERTY SECTION, CONTACT ELIZABETH FANNER OR LEO RAYMAN ON +44 171 418 7878 (TEL) +44 171 713 1835 (FAX), OR YOUR LOCAL REPRESENTATIVE.

MAG

Courses

TOULOUSE-based

### Moves

MICROSOFT Europe has appointed Michel Lacombe as president in succession Bernard Vergnes (who becomes charman), with effect from 1 July, Lacombe also becomes a senior vice-president of the US parent company. He has been with Microsoft for 14 years, and is currently vice-president of Microsoft Europe.

THE mobile-telephone company Cellnet has replaced the former managing director Howard Ford, who left the company last month, with Ray Smith. He joins the company from BT, for whom he has worked since 1987.

BERT OSTLUND, managing director of Stora Cell's Portuguese subsidiary, becomes president of the Swedish-based company on 1 July, replacing Lennart Holm wh has resigned. Ostlund has worked at Stora Cell since

HE UK'S biggest source of venture capital, 31, has appointed Brian Larcombe as chief executive, and given Michael Queen the post formerly held by Larcombe, that of group finance director.

# More MBAs may be put to test

schools in Britain and continental Europe. A plan is afoot to create a broader based survey, linking the British Association of Business Schools (ABS) with a broader-based survey, infixing the British Association of Business Schools (ABS) with AMBA in a joint endeavour. This would, says the ABS (which rep-resents 100 institutions), offer

resents 100 institutions), offer more clarity for employers. The arrangement would establish criteria for different levels. The top "accredited" ranking would be an equivalent to that currently awarded by the AMBA; approved courses would be one notch below. This set-up would total of 10,000 grammers yet me. Some proper to the some proper t

EXECUTIVE
EDUCATION
TO THE EXECUTIVE IN EXEC

■ TOULOUSE-based Eurosis (the Europeanind Aviation) provides business-contented fraining for aircraft manufactures, affirings of a memorandum of understanding with the Arab Ar Carriers Organisation Arman, Jordan, to co-U, iax + 33 5 6.7 2 11 09.

L ORBAL is funding an MBA scholarship for three yes as all insead. The bursary is designed to broaden the same of the second of

THE Maastricht School of Management will be starting a new Masters of Public Administration course in September. It is designed to educate individuals for leadership positions in government and in non-rorfitmating organisations. leadersnip, government and in a profit-making organisations. Contact: let + 31 43 361 8318, fax + 31 43 361 8330, e-mail staff@msmm.nl.

## University of Bath School of Management

Status: Public Course: Full-time MBA over 12 months (Sept-Sept) Number of students: 29

Couldn't et all mit blank off it. The Proportion of Irong's students: 55 per cett flushed et staff ell file per cent freign't Course director: Anthony Biss course, sickerbe, students staffel file per cent freign't Course director: Anthony Biss course, sickerbe, students staffely and charge management module, and a consept project with discretization and a consept project with discretization of the proposition of the proposition of the project for project (Prep year). Average good of students: 30 years Anthony Biss of the Proportion of somain students: 35 per cent Course (Project file of somain students: 35 per cent Course (Project file of somain students: 35 per cent Course (Project file of somain students: 35 per cent Course (Project file of somain students: 35 per cent Course (Project file of somain students: 35 per cent Course (Project file of somain students: 35 per cent Course (Project file of somain students: 35 per cent Course (Project file of somain students: 35 per cent Course (Project file of somain students) and the project file of somain students and the pro

THIS year Balli's new director, who is hallway through his feet year; plants in induction through his feet year; plants his induction. The production of the

Bath offers chance to prove yourself

amplifact locis to be not humans each. The follows a seen week module clearing with humans as seen week module clearing with humans straining and change management, and classroom theories during an incompany stiff classroom theories during an incompany stiff classroom theories during an incompany stiff classroom theories during an incompany state of the 
## INTERNATIONAL EDUCATION & EXECUTIVE SEARCH

### STEINBEIS FOUNDATION FOR ECONOMIC PROMOTION Post-graduate Industrial Placement

——примения пишьта інвістенті а 10 month international Post Graduato Study programne, in co-operation with international renowned universities. The programme combines training in international management with a concrete consuling project within an international company. During the study programme, you will receive a monthly fraines salies.

muntity traines salary.

a masters degree in Product Engineering, Mechan Engineering, Electrical and Communication Engineering, Electrical and Engineering, Electrical and Engineering, Materials Processing, Chill Engineeri

## Opportunities sans frontières

## (Every week)

## Recruiting Across Borders?

The internationalisation of business makes the need to recruit employees with the right experience and attitude to cross-border business vital. The international branding of a company name will become ever more important to attract the multinational manager of the future.

## Time consuming and expensive?

Not necessarily.

The European, the number one international title on person sewsstands, provides the opportunity to reach over 500,000 prospective employees worldwide, from graduate to top management level.

Readers of The European are multilingual, multicultural and multitalented. They are based all around the world - as far afield as the USA and the Far East - with a common interest. Europe. At graduate level, they have used The European in their education, and expect their careers to span countries and atinents. At management level, their multicultural understanding and experience is invaluable.

And if you want to promote your company's international brand, *The European* provides the ideal worldwide platform.

## Need to be persuaded further?

The Europearl's Skills Database will help convince you.

Made up of over 7,000 of our readers looking for an
international career move, this unique database can shov
you what you are missing if you are not promoting your
company and vacancies in The European.

So, if you want to recruit AND promote across all borders of a single international market, consider a single - and singular newspaper..... The European.

Contact Ruth Woolley on +44 (0)171 418 7881 +44 (0)171 713 1835(fax), for full details.



THE WEEKLY NEWSPAPER FOR EUROPE

## EXECUTIVE SEARCH

ver 40? Used to earning \$75,000 or more? Want a change but don't have the time or the resources to do it? Well, look no further. RBI specializes in to do in? West, look no turtiner. Neal specializes in international executive career marketing. We do it 24 hours a day, 7 days a week, 364 days a year and we are good at it. With combined success, experience, technology and a worldwide database of 31 million strong companies strong, we provide a personally tailored career package. The opportunities are boundless. Don't hesitate contact RBI TODAY for your new tomorrow.

## CANADA GLOBAL

IMMIGRATION Tel: (416) 748-5388, Fa

5 years experience as Senior Govt Administrator with Employment & Immigration Canada IENT\_JAPANESE speaking and required for various Temporalitions with Inf Cols. Ashbrid JOBS & CAREERS SOCIAIST 1874 44 (1971) 260

BOX NUMBERS

Australia, Canada & Europ For details send 4 lnt<sup>2</sup> Reply Coupons to CULTURELINK (E1) PO BOX 2202. London W14 9WF

The Army and Air Force Exchange Service is looking to fill various positions at the soon to open Optometry centers at Coleman Barracks in Mannheim, Mainr-Kastel Station in Wiesbaden and Vogelweh in Kaiserslandtern, Germany, These locations will have a full clinic, retail shop and fabricating labs, providing comprehensive Optometry services.

Two management positions, requiring two years experience management/oversight of an optical shop and/or of an optical flishish aboratory are evaluable at each location. A SS degree in Busine Administration, Management or other related field is highly desirable. Me be certified by the American Board of Opticlarry (ABO).

We are also looking for Optometry Technicians to perform technical daties related to patient care and functions within an Optometry Clinic, including checkeduling, pretesting and elerical atties: and Lab Technicians to assist with the fabrication of eye wear, ordering and assisting customers.

\_\_act/o: \_ areidelberg Hu 06221-1830/

on can be obtained by contacting Maria Previto at 06134-715-437 or Laura Salazar at 06134-715-309. Equal Opportunity Employer

## discover a new future emigration opportunities exist in

Canada Australia

## Four Corners

Tel: +31 43 325 8080 Fax: +31 43 326 0060

# Cambridge Technology Partners

Cambridge Technology Partners is a young company with fresh ideas. We specialise in providing high pay-back business solutions utilising leading edge client-server. OO and Internet based technology to major international firms. The whole infrastructure of our organisation is focused on delivering to a

The whole infrastructure of our organisation is focused on delivering to fixed price and whithan a Reed timeferame.

We are one of the fastest growing IT solutions companies in the world founded in 1991 in Cambridge, Massachusetts, we have already growes to nearly 2,000 saff worldwide (4000 in Europe) with a 1996 turnover of S We are on target to sustain a 60%+ annual growth rate.

## EUROPEAN TECHNOLOGY DIRECTOR

### To £50,000

+ substantial bonus + package including stock options

Rased in London or other European locations

providing direction, focus and leadership in all technology areas. This will be achieved by provincing questions choosed an admission of minimization of the superior of developing control, choosed competencies which can European period continues and using super-conducting and leadership skills for some of the Cambridge continues to deliver work to conclude a consideration of the control of the control of the control of the control of solicitors to our consideration is addition, you will have reported proper. To wish to the raise instruction conference improvement of the control of

between our rampeas and it. So persons no inclusioning mosts, landitust for not one of composate programmers and provide an injust to our global relational vision. The celeval like not for experiments of the composate production of the provided projects. The televal man destroys architect on particularly complete and high profile projects. The studies and selections architect on particularly complete and high profile projects. The studies and the composate production of the composate projects and the profile projects are not provided and the composate projects and the profile profile projects and the composate projects and the composate projects are not provided and the composate projects and the composate projects are not provided and the composate projects and the composate projects are not provided and the composate projects are not provided and the composate projects and the composate projects are not provided and the composate projects are not projects and the composate projects are not provided and the composate projects are not projects and the composate areas such as client-server application building, distributed architectures, OO, RDBMS and Internet/Intranet technologies. You will require an extrovert personality and a proven ability to internat effectively with multiple cultures.

a spoons wildly to interact effectively with multiple cubers.

If you are an experimentify results, electrical and ambitious endus shall looking for an self-amount of the profile relate on the control of the profile parties that the homosoy of Objective Profile consideratives are most affective and \$3.886, part \$10.835.88, most all objectives Objectives Profile control or since and \$7 he Coach House, Mortimer Hill, The Street, Morrimer, Reading, Bertheline RGT 3740.

Why not bethe down our area in at http://www.lacip.com.

## **Ouantitative** Technology Analyst

Systems Analytics

Our client is a global investment banking institution and a leading user of advanced

institution and a leading user of advanced analytic system. Based in London and supporting their Based in London and supporting their Freed Incurse business, you will be part of a small team focused on systems research and analytics development. Principal responsibilities will include financial time series analystic creating and maintaining a proprietary database and developing containing the proprietary database. You will have an exemplary academic

You will have an exemplary acade: record, and be a post-graduate, ideally with a Ph.D. Along with 3 years work experience, your technical skills will include expert knowledge in C and C++

programming and an understanding of writing C-addins. Demonstrable experience of Francial time series analysis essential, and a knowledge of Bayesian techniques would be an advantage. Fluent written and spoken English is a pre-requisite, and a second language would be preferable.

be preferable.

Besse apply in writing, enclosing a full curriculum vite and quoting reference 423A, to: The Propose Manager, BNB Response Services. 11 Biol., Viellington House, Guersmere, Stough Berkshire St. 110B. Your O'w Wille Prowarded to this client only. Prese indicate only or company to which your details should not be sent.

### BARKERS

SLOUGH TEL 01753-608400 • ERISTOL • RIMMINGHAM • NOTTINGHAM • MANCHESTER • GLASGOW • EDINBURGH

## INTERNATIONAL EDUCATION

# French in Bordeaux

Top quality courses for students, businessmen, dip

Bordeaux wine course "Art of Tasting" B.L.S. 1 Cours Georges Clemenceau, 33000 Bordeau Tel: (33) 56 51 00 76 Fax: (33) 56 51 76 15

# Rekindled fire of a Welsh dragon

minumened test mouth, the man monomed test mouth, the man 1992 was in Otso speaking on the 1992 was in the 1992 was in the 1992 was in Otso speaking on the 1992 was in 
## PORTRAIT Neil Kinnock



s British politics. Comebacks are for Frank Sivutar, not for politicars wises of the river and the old city tenstre. But Stockholm has and relationship between money and the state of the

"They are looking forward to it, but not with the glee they would have had 18 months ago. They know there will be a change of attitude, but not a mood of

know there will be a change of attitude, but not a mood of instant concession. He has a interest of the control 
And interest I too profile under the two previous spanish comments. The revival of the rathways to make the control of the rathways the too establish European First I to ask to the control of the two world also like to savelengers, and so to savelengers, and so to savelengers and savelengers a and the state of t

they are completed, he will seek EU governments' approval to start negotiating on landing has been caught in the row between the UK government and Bruseds on who has the last sys-districts and the start of the American Airlines should be allowed to join forces. Kinnock is adamant it is a matter for a surface of the start of the start of the theory of the start of the conference on whiten. The two were on the same table for guest speaker, but they didn't

to the ten got the one be wanted to the core of security and prospering the core of security, and prospering the control of the core of security, and prospering the core of the core

cusable."

But are the rumours tha Kinnock harbours aspirations to become the next president of the European Commission true "Absolute nonsense!" he says "Absolute nonsense!" he s "It's just a ploy by journalist set me up so they have ano story when the time comes disappointed Kinnock". I comment for a man whose I was once stuck in a lightbulb.

## End Games **End Games End Games End Games** End Games Crossword - Number 360

transport? (5.4)

11 The French ram gets a respite (3-2)

2 Wild rioters revel (7)

13 Appeal to a conservative in return for something to eat (7)

14 Immigrant in Michigan is eighly (5)

15 Decapod with single loss has such a game? (8)

such a game? (8)
8 Support good French and
English strength of character (8)
1 An HO is lower (5)
18 resolves match with no
chama? (4-3)

Layman upset about nothing is an oddity (7)

26 Give agreement to a learner having no movement (5)

27 Horrid rumour about a company's not genuine (9) 28 Pine to have a word that's not ephemeral (4-4) 29 After Friiday stop being a pal (6) 100 William (14-4) 100 Wil

Discards after program error comes up? Rubbish (7)
 Plain strain which is a bonus for declarer (9)

declarer (9)
5 Ignore chance English gran will
go to church in disapproval (14)
6 Noisy display of coarse
clattering (9)
7 Edward got up with
precipitation to alight in
station? (7)
8 Top MEP produced word to say
to sweethear? (6)
5 Enwise Park (inch.) content for

to sweethear(? (6)

9 Ensure bad rice's cooked for army type (7,7)

16 A Pope sure to dispel great obscurity (3-6)

17 We shall-

obscurity (3-6) 17 We, double-dyed possibly, or innocent? (4-4) 19 Leave a group of players playing (7)

21 A lean-to reconstructed in France? (7) 22 Turn aluminium like 18 across (6)



fine for Black; perhaps a brave soul should try it og 10. BeS. Ned3 = 11. Ned3 50. BeS. Ned3 = 11. Ned3 50. BeS. Ned3 = 11. Ned3 50. BeS. Ned5 = 15. QeS BeS. 10. 40. BeS. 15. QeS BeS. 10. 40. BeS. 15. QeS BeS. 10. 40. BeS. 15. QeS BeS. 10. BeS. 10. BeS. 10. BeS. 10. BeS. Ned (Black tries to bleckade to dispersion speed para with . 61 allowed 12. BeS. 10. BeS. 10. BeS. 10. BeS. 10. BeS. 10. BeS. 10. GeS 10. BeS. 10

valit since 3.5 points was more more. The raise supulse that a more more more and the properties of th able mess for Black to me and the mess for Black to me and the Arkahumii florik and the state of 
and I can thoroughly recomof the game.

The state of the game is suited.

I deep it is one of the easter so that the case of the game.

South and West cards on the following and the state of the game is suited.

South and West cards on the days in the state of the game is suited.

The state of the game is suited in the state of the game is suited.

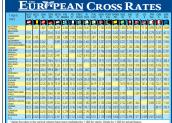
West Mooth East South I haven't Again basterily, no. What about a heart of the game is suited.

Basterilay, no. What about a heart of the game is suited in the game is suited.

West leads the ten of hearts, ing 'up to dummy's weakweered by dummy's lang.



return can do no damage, a club would be disastrous if south has the are. king and south has the are. king and are considered in the south and are considered in the south and are considered in the south are considered in the s



CYAN MAG VELO BLCK